

भारतीय प्रबंध संस्थान, लखनऊ  
**INDIAN INSTITUTE OF MANAGEMENT, LUCKNOW**  
Prabandh Nagar, IIM Road, Lucknow – 226013

**TENDER DOCUMENT**

**FOR DIRECT TO HOME SD CONNECTIONS**

**FOR IIM LUCKNOW**

**NIT NO. DT.01/07/2019**

<b><u>Tender No.</u></b>	<b><u>IIML/PUR/DTH/17/2019-20</u></b>
<b><u>Published Date</u></b>	<b><u>01/07/2019</u></b>
<b><u>Pre Bid Meeting</u></b>	<b><u>12/07/2019 at 11:00 AM</u></b>
<b><u>Last Date of Bid Submission</u></b>	<b><u>24/07/2019 upto 02:00 PM</u></b>
<b><u>Date of Technical Bid Opening</u></b>	<b><u>26/07/2019 at 03:00 PM</u></b>

# **Indian Institute of Management, Lucknow**

NIT No. IIML/PUR/DTH/17/2019-20 DT.01/07/2019  
TENDER FOR DIRECT TO HOME SD CONNECTIONS FOR ONE YEAR

Indian institute of Management, Lucknow invites tender from reputed and interested firm/Organization/vendor for Providing Direct to Home SD Connections for IIM Lucknow Campus. For this firm/Organization/vendor should install a centralized installation box for providing Wi-Fi Direct to Home connection all through the campus. User may select channel or choose a package depend upon their interest and capacity to pay. (Package charge must be as per New Guidance of TRAI).

## **Eligibility Criteria**

The bidder must submit:

- All the vendors have to submit a **letter of Authorization from OEM** indicating that the bidder is authorized to bid for this specific tender. Any OEM directly participate the tender need not submit such letters.
- Backend support commitment letter from the OEM specific to this tender by the vendor. OEM should submit a commitment letter along with the tender for providing full onsite support at Lucknow campus.
- Submit an undertaking of adequate facilities and manpower (technical staff) to ensure the necessary support to IIM during the warranty period.
- Registration Number of the bidder firm along with the GST No. and the PAN number allotted by the concerned authorities.
- Average annual turn-over in last three years should not less than 10 lakhs.
- No. of contracts in Central/State/Local municipal bodies owned educational institute/ PSU/autonomous bodies.
- Bidders should have at least three years' experience in the relevant field.

## **Terms and Conditions**

The bidder must ensure:

### **A) EMD**

EMD of Rs.8,000/- (Rupees Eight Thousand only) in the form of Demand Draft from Nationalized/scheduled bank in favor of Indian Institute of Management Lucknow, payable at Lucknow, should be send submitted. The EMD should be valid for at least 90 days. EMD of all unsuccessful bidders will be returned after finalization of the tender. EMD of the successful bidder will be returned only after receipt of Security Deposit towards Performance Guarantee. The original copy of EMD/DD has to send to the below address:

*“The Officer on Special duty  
IIM Lucknow  
Prabhand Nagar  
Off. Sitapur Road  
Lucknow-226013”*

### **B) PERFORMANCE SECURITY**

The successful bidder will deposit performance security deposit @ 10% of award of work order amount within 15days of issuance of work order. Performance Security can be deposited in the form of FDR/BG. The EMD of successful tenderer can be adjusted in performance security amount on request. No interest will be paid by IIM Lucknow on the deposit.

Performance Security will be refunded to the Firm/agency, after two months of completion of warranty period and completes the contract period in all respect. Performance Security will be forfeited if the firm fails to perform/abide by any of the terms or conditions.

**C) Period :** Initially for one year which may be extended further two more years (1+1) on mutual terms & conditions and satisfactory performance.

**D) Pricing:**

- It should be depend upon chosen package.

**E) Supply :**

- Equipments should be supplied within 30 days of awarding the order.
- The equipment(s) are to be delivered to IIM Lucknow.

**F) Installation:**

- The supplier should ensure the smooth installation of DIRECT TO HOME SD CONNECTIONS at our site at Lucknow.
- You have to deploy qualified manpower for the installation of DIRECT TO HOME SD CONNECTIONS at our sites.

**G) Annual Recharge(s) :**

The supplier should ensure the annual recharge of DIRECT TO HOME SD CONNECTIONS at our site at Lucknow.

**H) Payment Terms:**

- 100% payments will be released only after successful installation and commissioning of the DIRECT TO HOME SD CONNECTIONS equipments.
- The final payments will be made based on the completion certificate and total works done.
- Payment of subscription plans will be made as per agreement by concern department.

**I) Procurement Rights:**

- IIML Reserves the right to conclude the purchase with entire or partial bill of material as mentioned in the price schedule.

**J)** No other any payment like maintenance of connection/channels and cost of with SD SET Top Box is payable by the institute further the rates would remain same for whole year however any increase in Govt. Taxes like GST would be paid extra.

**K)** There would be penalty clause in agreement to be signed with successful bidders that if complaint regarding any kind of services required for DIRECT TO HOME SD CONNECTIONS remain unattended within stipulated time, usually 02 hours or as per institute exigency.

**L)** No. of Subscriptions/DTH set-up boxes may increase or decrease.

**M)** Submit desired documents/information of proposal/tender, whenever a direct query from IIM Lucknow has been received.

**N)** All supplied equipments/set-up boxes/any other hardware items would be the property of IIM Lucknow.

### **Late Bids**

Bids received after the due date and the specified time for any reason whatsoever, shall not be entertained.

## **Disqualification**

The proposal is liable to be disqualified in the following cases:

- 1) Proposal not submitted in accordance with this document
- 2) During validity of the proposal, or its extended period, if any, the bidder increases his quoted prices.
- 3) Proposal is received in incomplete format.
- 4) Proposal is received after due date and time.
- 5) Proposal is not accompanied by all requisite documents.
- 6) Information submitted in the tender proposal is found to be misrepresented, incorrect or false, accidentally, unwittingly or otherwise, at any time during the processing of the contract (no matter at what stage) or during the tenure of the contract including the extension period if any.

## **IIML's Right to Terminate the Process**

- a) IIML may terminate the Tender process at any time and without assigning any reason. IIML makes no commitments, express or implied, that this process will result in a business transaction with anyone.
- b) This Tender does not constitute an offer by IIML. The bidder's participation in this process may result in IIML selecting the bidder to engage in further discussions and negotiations toward execution of a contract if necessary. The commencement of such negotiations does not, however, signify a commitment by IIML to execute a contract or to continue negotiations. IIML may terminate negotiations at any time without assigning any reason.

The following shall be carried out by the implementation vendor.

- 1) Vendor to supply, install DTH set top box and ensure timely renewal of Plans (as attached Annexure-A) which will be supply to IIM Lucknow.

***Note: Vendor may visit the site before filling the tender.***

## **DISPUTE SETTLEMENT & APPOINTMENT OF ARBITRATOR:**

“All disputes or differences whatsoever arising between the parties out of or relating to the construction, meaning and operation or effect of the Tender and the resulting agreement or the breach thereof that cannot be settled by good faith and negotiations between the parties within 60 days of the commencement of negotiations shall be settled by referring the dispute to the Director, IIM Lucknow, who may either himself decide the dispute as Arbitrator or appoint some other person as Arbitrator to adjudicate the same, who shall be unconnected with IIM Lucknow. The proceedings will be governed by the provisions of the Arbitration & Conciliation Act 1996.

By consent of parties the jurisdiction of all other courts are excluded and the courts at Lucknow alone shall have jurisdiction. The language of the Arbitration shall be English.

The venue of Arbitration proceedings shall be Lucknow”

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**INDIAN INSTITUTE OF MANAGEMENT, LUCKNOW**

Prabandh Nagar, IIM Road, Lucknow – 226013

Website: www.iiml.ac.in

Annexure – A

**Details of Channels to be included in Plan**

<b>Hindi GEC</b> Star Plus ZeeTV Colors Life on Sony Entertainment TV SAB Sahara One Star Utsav DD1 Shagun	<b>Hindi Movies</b> MAX Zee Cinema Star Gold UTV Movies Filmy UTV Action Cinema TV B4U Movies Enterr1 Movies Zee Classic Movies Ok	<b>English News</b> NDTV 24x7 Times Now CNN IBN Head Lines Today CNN BBC World News CNBC TV18 NDTV Profit Bloomberg TV ET Now
<b>English Movies</b> Star Movies PIX HBO Zee Studio UTV World Movies WB Fox Action Movies	<b>Kids</b> Cartoon Network Hungama TV Disney Channel Nickelodeon POGO Disney XD Sonic Discovery K ds Nick Jr. –Teen Nick	<b>Sports</b> ESPN Star Cricket Neo Prime Ten Sports Neo spurts Star Sports Ten Act i DD Sports ESPN News Sony Six
<b>Hindi News</b> AajTak ABP News CN ac AWAAZ DD Loksabha DD News DD Rajyasabha IBN 7 India TV NDTV India NEWS 24 Samay Sudarshan News TV24 Zee business Zee News News Nation	<b>Music &amp; Bollywood</b> MTV Channel V B4U Music VH1 M Tunes Zing Mast iii Sony Mix 9X M Bindass UTV Stars Zoom E 24 9X o 9x Jalwa	<b>Infotainment</b> Discovery History Fox Traveller TLC Animal Planet Care World DD Bharat DD GyanDarshan National Geographic Channel National Geographic World
<b>Lifestyle</b> Home Shop 18 Food Food NDTV Good Times Fashion TV Star CJ Alive Travel Trendz	<b>Religious</b> Aastha Sanskar Paras TV Arihant Jinvani TV Darshan24 AdhyatmBhakt PrarthanaBhavan Mangal Kalash PEACE OF MIND TV	<b>Marathi</b> Zee Marathi ETV Marathi Star Pravah ABP Majha Mi Marathi 9X Jhakaas Saam TV Zee 24 Taas Zee Talkies IBN Lokmat Jai Maharashtra News

		<b>DD1 Sahyadri (Marathi)</b>
<b>Bengali</b> <b>Zee Bangla</b> <b>ETV Bangla</b> <b>StarJalsha</b> <b>Aakash Bangla</b> <b>ABP Ananda</b> <b>Rupashi Bangla</b> <b>24 Ghanta TV</b> <b>Sangeet Bangla</b> <b>Sony AATH</b> <b>DD7 Bang a</b> <b>Kolkata Tv</b> <b>Tara Muzik</b> <b>Dhoom Music</b> <b>Planet M Cinema</b> <b>Zee Bangla Cinema</b> <b>News Time Bangla</b> <b>Star Jalsha Movies</b>	<b>Punjabi</b> <b>MH1 Shraddha</b> <b>PTC Punjab</b> <b>Zee Punjabi</b> <b>ETC Punjabi</b> <b>PTC News</b> <b>PTC Chakde</b> <b>MH1 Music</b> <b>DD Punjabi</b> <b>9X Tashan</b>	<b>Oriya</b> <b>Tarang</b> <b>Tarang Mus c</b> <b>ETV Oriya</b> <b>OTV</b> <b>DD6 Oriya</b> <b>Prarthana TV</b> <b>MBC</b> <b>Sarthak TV</b>
<b>Gujarat</b> <b>ETV Gujarati</b> <b>TV9 Gujarati</b> <b>DD11 Gujarati</b> <b>VTV Gujarati</b> <b>Rajasthani</b> <b>ETV Rajasthan</b>	<b>Bihar/UP/ MP</b> <b>Mahuaa TV</b> <b>SangeetBhojpur</b> <b>ETV Bihar</b> <b>Dabangg</b> <b>ETV Uttar Pradesh</b> <b>ETV Madhya Pradesh</b> <b>Dangal</b> <b>Sahara Samay UP</b> <b>Sahara Samay B har</b> <b>Zee 24 Ghante MP</b> <b>Sahara Samay MP</b> <b>Sea News UP</b>	<b>Urdu/Kashmir</b> <b>ETV Urdu</b> <b>DD Urdu</b> <b>DD12 Kashmiri</b> <b>Zee Salaam</b>
<b>Malayalam</b> <b>MazhavilManorama</b> <b>Asianet</b> <b>Asianet Plus</b> <b>Kairali</b> <b>Amrita TV</b> <b>DD4 Malayalam</b> <b>Asianet News</b> <b>Manorama News</b> <b>Indiavision</b> <b>Shalom</b> <b>Jeevan TV</b>	<b>Telugu</b> <b>Zee Telugu</b> <b>Eenadu TV (ETV Telugu)</b> <b>ETV2 Telugu News</b> <b>TV9 Telugu News</b> <b>TV5 Telugu News</b> <b>Sakshi TV</b> <b>NTV News</b> <b>Bhakti TV</b> <b>SVBC</b> <b>DD Saptagiri</b> <b>Zee Z4 Ghantalu</b> <b>ABN Andhra Jyothi</b>	<b>Tamil</b> <b>Seithigal</b> <b>Jaya Plus</b> <b>Vijay TV</b> <b>Mega TV</b> <b>Jaya TV</b> <b>Kalaignar TV</b> <b>Isaiyaruv</b> <b>Siripoli</b> <b>Polimer TV</b> <b>Captain TV</b> <b>Puthiya Thala mura</b> <b>Raj TV</b> <b>Jaya Max</b> <b>Angel TV</b> <b>DD5 Podhigai (Tamil)</b> <b>Zee Tamil</b> <b>Aseervatham</b> <b>Thanthi TV</b>
<b>Assamese/NE</b> <b>Nepal One</b> <b>NETV</b> <b>News Live</b> <b>DY 365</b> <b>Rang</b> <b>DD13 North East</b> <b>News Time Assam</b>	<b>English GEC</b> <b>AXN</b> <b>Star World</b> <b>Zee Café</b> <b>Comedy Central</b>	<b>Kannada</b> <b>Zee Kannada</b> <b>ETV Kannada</b> <b>TV9 Karnataka</b> <b>Suvarna News 24x7</b> <b>Suvarna</b> <b>Kasturi</b> <b>DD9 Chandana (Kannada)</b> <b>Sri Sankara</b>

**Technical Information**  
**NIT No. IIML/PUR/DTH/17/2019-20 DT.01/07/2019**

Sr. No	Description	To be filled by the bidder	Page no.
1	Name of the Firm /Company		
2	Complete Office Address of Firm/Company:- (with contact number & email ID)		
3.	Name and address of the authorized signatory / Contact person for this tender		
4	Type of Organization Individual/Partnership/Pvt. Ltd		
5	PAN		
6	GST Registration No		
7	Details of Tender Cost of Rs. 500/- (Rupees Five Hundred only)		
8	Details of EMD Deposit		
9	LIST OF CLIENTS		
10	Annual Turnover Amount 2016-17 2017-18 2018-19		

**Signature of the bidder with seal**

**Financial bid**  
**NIT No. IIML/PUR/DTH/17/2019-20 DT.01/07/2019**

S.No.	Description	Unit	Qty	Offered Rate in Rs.
1	Supply, Installation & Commissioning of DTH system for the period of one year which may be increase further 2 years (1+1) on satisfactory performance.	System	120	
2.	Recharging of all subscribed channels on annual basis for 120 supplied setup connections	Connections	120	
3	Comprehensive AMC for DTH system for next three years (1+1+1) after warranty period.	Nos.	01	
4	Buy-back offer for old DTH systems.	Nos.	120	
5.	Any other new Technology	If any	01	
6.	Any other offer.	If any	01	

- Taxes will be extra as applicable.
- Connections/Systems number may increase/decrease as per institute requirement.

**Signature of the bidder with seal**



**SELF DECLARATION**

**Tender Notice No: -----**

**Name of the Purchaser: -----**

**Sir,**

**1. I / we, the undersigned do hereby declare that, I / we have never ever been blacklisted and / or there were no debarring actions against us for any default in supply of material / equipments or in the performance of the contract entrusted to us in any of the Electricity Utilities of India.**

**2. In the event of any such information pertaining to the aforesaid matter found at any given point of time either during the course of the contract or at the bidding stage, my bid/contract shall be liable for truncation / cancellation / termination without any notice at the sole discretion of the purchaser.**

**Place**

**Date-**

**Yours faithfully,**

**Signature of the bidder with seal**

**(This form shall be duly filled-up and signed by the bidder & submitted along with the original copy of the Bid.)**