



“SCRIPTING A NEW SAGA”

DEFINING THE DIFFERENCE

CONTENTS

04

ABOUT DGMP

10

INDIVIDUAL INTERESTS

55

PLACEMENT
PROCEDURE

06

MESSAGE FROM
THE DIRECTOR

14

INDIVIDUAL PROFILES

55

INDUSTRY SPEAKS

06

MESSAGE FROM
THE CHAIR

56

DGMP PAST RECRUITERS

08

BATCH STATISTICS

58

HAPPY MOMENTS



DGMP

The '*Certificate Course in Business Management for Defence Officers*' is a 6 Months intensive programme tailor made for defence officers under transition to the Corporate arena. The participants of the course come from diverse academic and professional background creating the right mix for the management education. The education and training during the course aims to provide necessary skills to the participants for their transition. Through a combination of foundational and specialized courses, the participants are exposed not only to the current business environment but also appropriate conceptual and analytical abilities to develop deeper understanding. Further, through participant centric, case based pedagogy augmented with projects, assignments, industry visits and interactions with leaders from the industry, the participants are geared to comprehend and manage complex business situations.

DIRECTOR'S MESSAGE



PROF. ARCHANA SHUKLA

It is a moment of great pride for us at IIM Lucknow to present the 19th batch of Armed Forces Officers who are undergoing the six months full time Management Development Programme. Every year IIM Lucknow conducts this programme for defence officers to facilitate their smooth transition from uniformed service to senior and mid-level positions in the corporate arena. The programme is customized to meet this objective which helps the participants to rapidly build upon their knowledge base and expand on their area of expertise. The programme structure includes core subjects in Management, Special electives and interaction with business leaders that contributes significantly towards the transition process. The course transforms these officers to professionals who can manage complex business situations and become invaluable assets in the future organizations they join. This complements their core attributes of commitment integrity and perseverance which make them appealing to the industry. I sincerely hope that corporate elite will come forward to unleash the potential within this select group of exponential growth of their respective organizations.



PROF. OMKARPRASAD S VADIYA

PROGRAMME CHAIR MESSAGE

The participants of MDP represent a group of professionals who leave their careers in the Defence Forces to embrace the challenges of the corporate world. The participants are exposed to the prevailing business environment and also to appropriate conceptual and analytical abilities to promote deeper understanding. Further through the participant based, case based pedagogy augmented with projects, assignments, industry visits and interactions with the veterans from the industry, the participants have been well armed to analyse and manage complex business situations. I am convinced that this dynamic group would prove to be an asset to any organization they choose to serve. I wish them very best for their future endeavours.

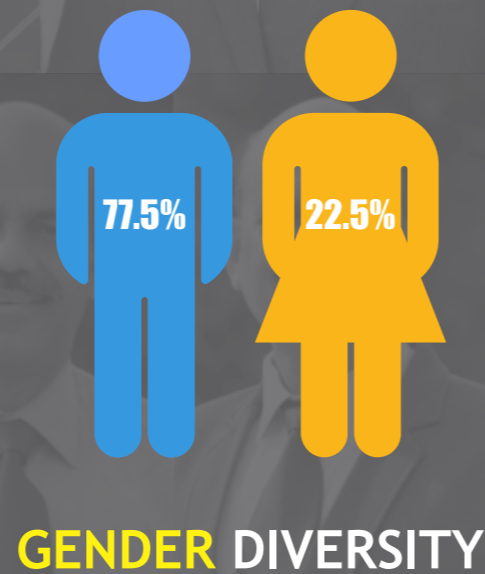
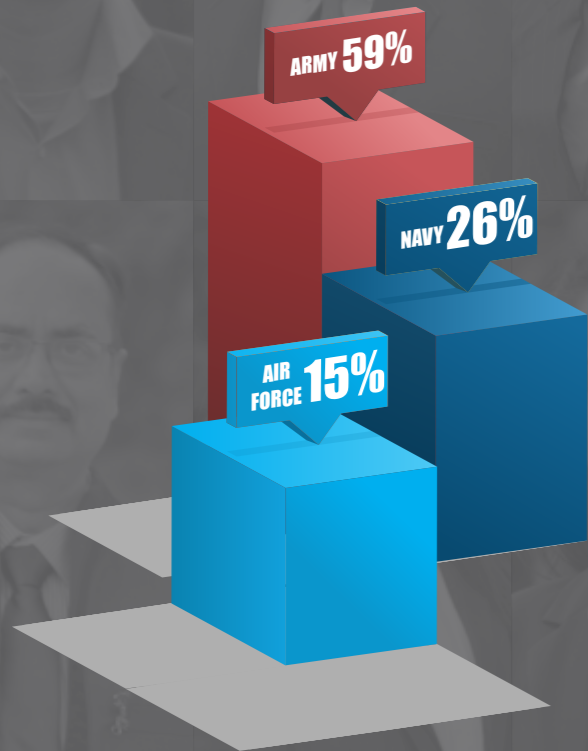


PROF. SURESH K JAKHAR

THE PLACEMENT CHAIR

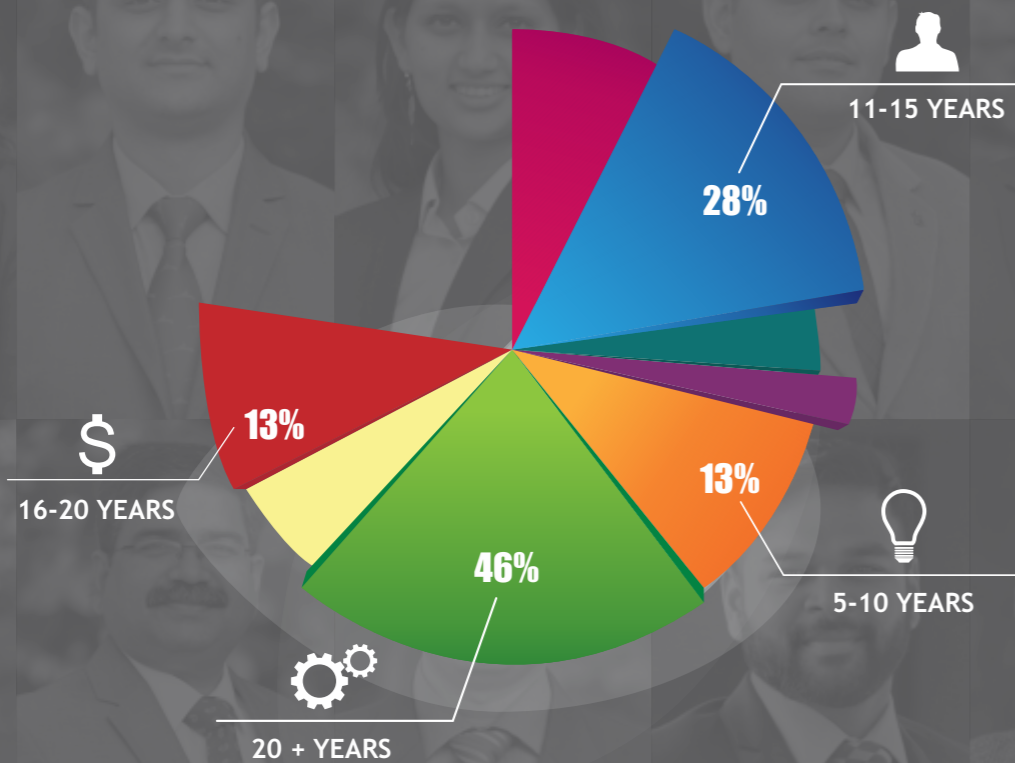
I take immense pleasure in presenting 40 participants of 19th batch of the Management Development Programme for Armed Forces Officers with varied work experiences. The course prepares and reorients these defence officers to traverse into the corporate arena and add value to organizations in a demanding and extremely complex business environment. This batch is endowed with a keen spirit and demonstrates the attitude to excel. I am confident that this group of professionals will be of strategic value to your organisation and strongly recommend the batch for your consideration with the complete belief and knowledge that they will propel your organization to higher growth trajectory.

BATCH STATISTICS

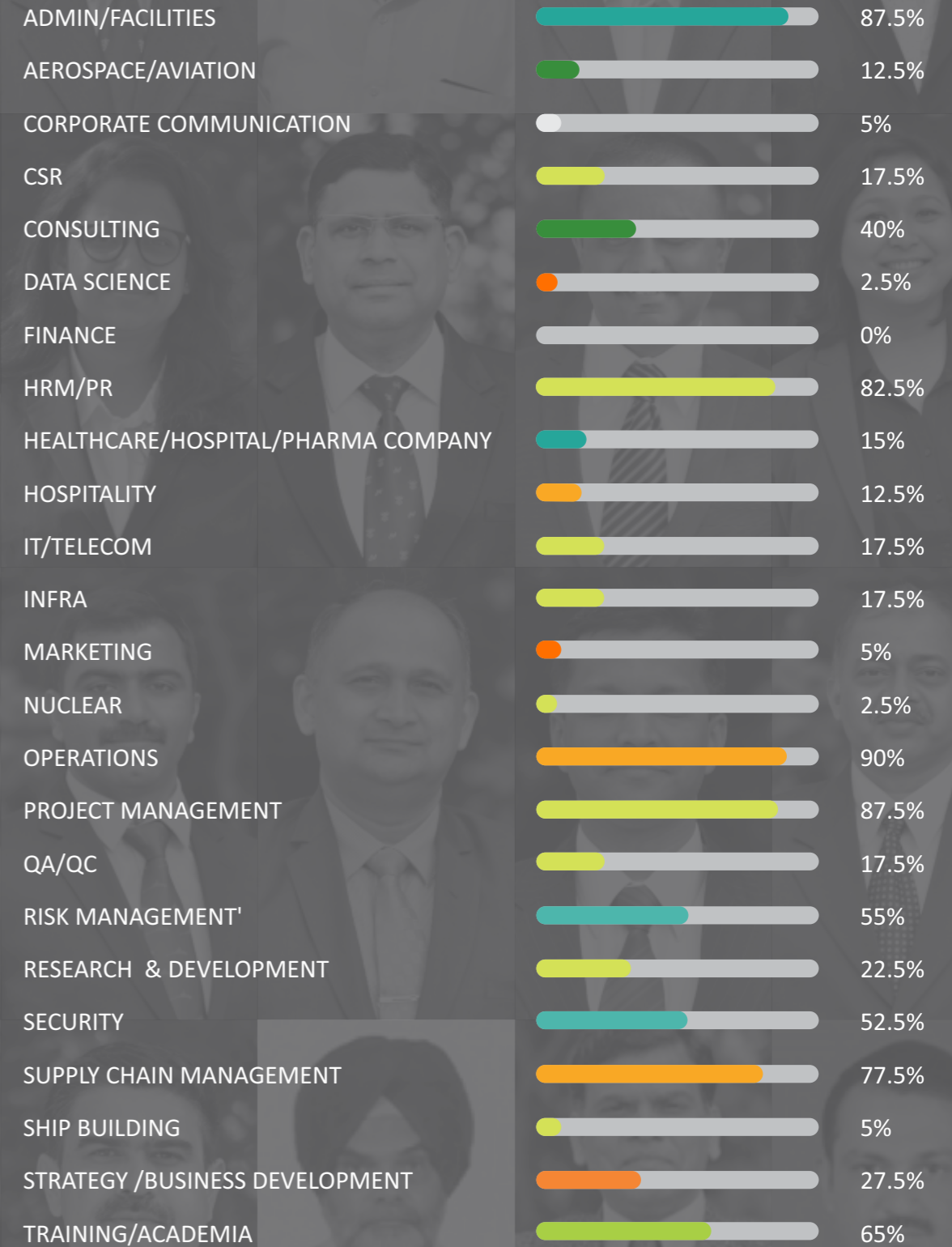


GENDER DIVERSITY

SERVICE BACKGROUND



YEAR OF BACKGROUND



AREAS OF INTEREST

40 CANDIDATES

	ADMIN / FACILITIES	AEROSPACE / AVIATION	CORPORATE COMMUNICATION	CSR	CONSULTING	DATA SCIENCE	FINANCE	HRM / PR	HEALTHCARE / HOSPITAL / PHARMA COMPANY	HOSPITALITY	IT / TELECOM	INFRA	MARKETING	NUCLEAR	OPERATIONS	PROJECT MANAGEMENT	QA / QC	RISK MANAGEMENT	RESEARCH & DEVELOPMENT	SECURITY	SUPPLY CHAIN MANAGEMENT	SHIP BUILDING	STRATEGY / BUSINESS DEVELOPMENT	TRAINING/ACADEMIA
ACHAL SHARMA	✓	✓		✓	✓			✓				✓			✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
ADITI SHARMA	✓			✓				✓		✓					✓	✓	✓		✓	✓	✓		✓	✓
ALOK KUMAR TIWARI	✓							✓							✓	✓				✓	✓			
AMIT B MAHESHWARI	✓							✓	✓						✓	✓				✓	✓			
ANIRUDH PRASAD	✓				✓			✓							✓	✓			✓	✓	✓	✓		✓
ANJANEY VINAYAK AGASHE	✓				✓			✓						✓	✓	✓			✓	✓	✓	✓	✓	✓
ANOPAM BHARADWAJ	✓				✓			✓			✓				✓	✓			✓	✓	✓	✓	✓	✓
ANUBHUTI NAUTIYAL	✓				✓			✓							✓	✓			✓	✓	✓	✓	✓	✓
ASHUTOSH VERMA	✓				✓	✓		✓			✓				✓	✓	✓		✓	✓	✓	✓	✓	✓
BHANU SHARMA	✓				✓			✓	✓	✓		✓			✓	✓			✓	✓	✓	✓	✓	✓
D RAVICHANDRAN	✓				✓			✓	✓						✓	✓	✓		✓	✓	✓	✓	✓	✓
DIPTI BEHL	✓				✓			✓	✓						✓	✓	✓		✓	✓	✓	✓	✓	✓
GIRISH KUMAR	✓				✓			✓	✓			✓			✓	✓	✓		✓	✓	✓	✓	✓	✓
HARSH VARDHAN SRIVASTAVA	✓	✓			✓			✓	✓		✓		✓		✓	✓	✓		✓	✓	✓	✓	✓	✓
JAYAMOHAN CS	✓				✓			✓	✓						✓	✓	✓		✓	✓	✓	✓	✓	✓
JYOTI RANI SINGH	✓				✓			✓	✓						✓	✓	✓		✓	✓	✓	✓	✓	✓
KESHAV SHUKLA	✓				✓			✓	✓						✓	✓	✓		✓	✓	✓	✓	✓	✓
M. VENKATRAMAN	✓				✓			✓	✓		✓	✓			✓	✓	✓		✓	✓	✓	✓	✓	✓
MADHAV KUMAR	✓				✓			✓	✓						✓	✓	✓		✓	✓	✓	✓	✓	✓
MANVENDRA SINGH MANN	✓				✓			✓	✓						✓	✓	✓		✓	✓	✓	✓	✓	✓
NEELOFAR KHAN	✓	✓		✓				✓	✓		✓				✓	✓	✓		✓	✓	✓	✓	✓	✓
NIRMAL KUMAR ARLE	✓				✓			✓	✓						✓	✓	✓		✓	✓	✓	✓	✓	✓
ONKARJIT SINGH MALHI	✓	✓			✓			✓	✓						✓	✓	✓		✓	✓	✓	✓	✓	✓
P. MURLI RANGAIYAN	✓				✓			✓	✓						✓	✓	✓		✓	✓	✓	✓	✓	✓
P V DHANASHREE	✓		✓	✓				✓	✓	✓					✓	✓	✓		✓	✓	✓	✓	✓	✓

INDIVIDUAL INTERESTS

40 CANDIDATES

	ADMIN / FACILITIES	AEROSPACE / AVIATION	CORPORATE COMMUNICATION	CSR	CONSULTING	DATA SCIENCE	FINANCE	HRM / PR	HEALTHCARE / HOSPITAL / PHARMA COMPANY	HOSPITALITY	IT / TELECOM	INFRA	MARKETING	NUCLEAR	OPERATIONS	PROJECT MANAGEMENT	QA / QC	RISK MANAGEMENT	RESEARCH & DEVELOPMENT	SECURITY	SUPPLY CHAIN MANAGEMENT	SHIP BUILDING	STRATEGY / BUSINESS DEVELOPMENT	TRAINING/ACADEMIA
PRASAD B.M.G.	✓							✓																
RAJNEESH KUMAR SHARMA	✓							✓																
RAJNISH KISHORE	✓			✓				✓			✓													
RAMESH TIWARI	✓							✓																
RP SINGH	✓	✓						✓																
SACHIN RANE				✓								✓												✓
SANDEEP SHARMA	✓							✓		✓												✓		✓
SHARIQUE AHMAD KHAN					✓			✓																
SHASHANK MISHRA	✓							✓																✓
SHIVANGI	✓							✓																✓
SHRI HARI VIJAYAN	✓							✓																✓
SUCHARITA KHUNTIA	✓							✓	✓			✓												✓
SUNIETI BHANDARI	✓				✓			✓											✓					✓
SWAPNIL S KHALKAR	✓							✓										✓						✓
VIDYASAGAR MEHTA	✓		✓	✓				✓				✓	✓							✓	✓			✓

INDIVIDUAL INTERESTS

INDIVIDUAL PROFILES





ACHAL SHARMA

Experience- 23 years
Age 45 years

SKILLS

- Aircraft Life Cycle Management
- Aircraft Acquisition & Procurement
- Aircraft Project Management
- Contract Negotiations & Formulation
- Facility Management
- Offsets and Indigenisation
- General Administration

PROFESSIONAL SUMMARY ACQUISITION & CONTRACTS

- Steered the acquisition of Dorniers, Microlight & Helicopter contracts worth 350 MUSD from ab-initio stage till Contract Conclusion, under the tenets of Defence Procurement Procedure (DPP) with active interactions with various Govt Ministries/Dept [MoD, MoD(Fin), MoF, NSCS, DRDA, DDP etc].
- Successfully undertook techno commercial negotiations with leading global firms including ELTA, IAI, Elbit, Elisra, Sagem and Motorostroitel and concluded procurements worth over 20 MUSD.
- Collaborated with multiple stakeholders to undertake benchmarking of aircraft acquisition cost through data analysis and cost trending resulting in savings to the tune of 50 MUSD.
- Undertook contingency planning and scrupulous monitoring of aircraft induction Contracts worth 135 MUSD addressing aspects of infrastructure, skill training and budget management.
- Core team member for Technical inputs for offsets & ToT for the first Acquisition under strategic partnership model for NUH under DPP-16

PROJECT MANAGEMENT/SYSTEM INTEGRATION

- Efficiently lead cross-functional teams in executing a \$2.1 million Project for integration of Ring Laser Gyro on Russian Aircraft
- Successfully implemented the project for integrating Inhouse Ship Integrated Control System of Israeli UAVs on board Russian ship
- Led niche team of specialists to undertake system integration of NATO standard equipment on Russian aircraft to significantly enhance operational capability.

FACILITIES / OPERATIONS MANAGEMENT/GENERAL ADMINISTRATION

- Managed Navy's fleet of long endurance aircraft to meet operational tasks including inventory and man management (200+ personnel), ground support and handling equipment, safety and fire control measures.
- Coordinated the operation and maintenance of aviation Gas Turbines, marine diesels, shaft lines, pneumatic & hydraulic systems and air conditioning/ refrigeration plants.
- Collaborated and led a team of 40+ skilled personnel onboard Naval Ships to maximize operations through scrupulous implementation of predictive maintenance management concepts, efficient supply chain management and innovative repairs.
- Undertook multiple emergency mission-critical roles safely through risk management, contingency planning and effective communication.
- Managed and administered multisite work centres at Naval Aircraft Yard (Goa)-Aircraft MRO with a manpower pool of 300+ personnel resulting in enhanced operational productivity through collaborative approach, production optimization, obsolescence management through indigenisation, infrastructure modernization, innovation, stream lining of the supply chain management and change management.
- Key member of infrastructure requirement towards formulating Unified Hangar Design for Indian Navy.

EDUCATION / CERTIFICATIONS / DIPLOMA

- B.Tech, Mechanical Engineering, Jawaharlal Nehru University, May 1996
- Air Engineering Specialization -Naval Institute of Aeronautical Technology(now recognised as MTech by CUSAT), Jun 2000
- Certificate Course in Business Management, IIM Lucknow, Jun 2019
- Lean Six Sigma, KPMG, Mar 2019
- Trained on PMBOK-6



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ADITI SHARMA

Experience - 13 years
Age - 36 years

SKILLS

- Leadership and managing cross functional teams
- Superior communication skills
- Analytical Thinking and Decision Making
- Administration
- Facility management
- Employee training and development

ACHIEVEMENTS

- Planned and optimized mission readiness state of critical equipment.
- Awarded first prize in women's category in half marathon.
- Represented Command in Air Rifle and Air Pistol Shooting Competition.



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Energetic, agile and passionate ex Army officer, with vivid experience in the field of HR, Project Management, Security and General Administration, looking forward to apply strong leadership skills while enabling team work and high performance culture.

PROFESSIONAL SUMMARY

HRM

- Effectively handled HRM issues for approximately 1000 personnel and accomplished full spectrum of operations to include training, placement, employee appraisals and grievance handling.
- Played an important role in carrying out recruitment and selection of defence civilian employees in Central Ordnance Depot, Jabalpur.
- Organized methodical training and development of more than 2500 employees at Regional level to create a workforce adept in newly introduced complex equipment.
- Conducted workshops for continuous and tangible growth in professional and interpersonal skills of employees.
- Handling cross cultural workforce of 1500 personnel of army and civilians by forging strong interpersonal relationship.
- Enabled the release of MOSJE grant to Asha School for rehabilitation of specially abled children.

OPERATIONS

- Project Management in fitment of critical Thermal Imaging equipments on Armoured vehicles in collaboration with Elbit Systems, Israel by innovative time management.
- Carried out Operational Management by completing Annual Medium Repair targets of armoured fighting vehicles & handling workforce of 500 persons through coherent and systematized resource allocation, inventory management, infrastructure development and formulating innovations to reduce man-hours.
- Applied ingenuity in improving the serviceability state from 60% to 95% of low population equipment restricted to highly specialized task with extreme demands thus saving 2 Cr to the exchequer.
- Ensured serviceability and 'Mission Readiness' state to 97% of 5000 sets of highly sophisticated & critical telecommunication equipment by carrying out periodic inspections and module repairs.
- Logistics and Supply Chain Management
- Responsible for preservation, maintenance and repair of approximately 10 Lacs Small Arms and Artillery equipment and was able to achieve above 95% serviceability state at all times.

SECURITY & AUDIT

- Efficiently undertook responsibilities of garrison security of approximately 10000 personnel & equipment in counter insurgency operational area. Carried Security audit of garrison and mitigated loop holes by rehearsals of quick reaction teams.
- Successfully undertook project of procurement and installation of electronic surveillance system approximately worth Rs 30 lakhs.

EDUCATION / CERTIFICATIONS / DIPLOMA

- Certificate Course in Business Management, IIM Lucknow
- Lean Six Sigma Green Belt, KPMG
- PG Diploma in Management and Public Relations(HR), University of Madras
- Certificate Course in Soft Skills, DSSC Wellington
- Bachelor of Engineering (IT), Mody College of Engineering and Technology



Experience - 23 years
Age - 44 years

SKILLS

- Human Resource Management
- Team Management
- Employee Relations
- Leadership
- Organizational Development
- Experienced Trainer
- Facilities/ Operations Management
- Recruitment
- Media Relations
- Human Rights
- Logistics & Vendor Management

ACHIEVEMENTS

- With Perseverance and diligence in the training cycle brought the level of more than 1000 personnel to outstanding. A feat which has been achieved only once in 50 years history of the battalion
- Maintained inventory, warehouses, fleet of vehicles and plethora of sophisticated Air Defence equipment (Radars, Guns) worth more than 500 crs in the best of Servicable conditions and sufficiently stocked up at all times.
- Handpicked to tenate appointment of Administrative officer of Headquarters of recruitment zone in Karnataka.
- Member of the first Air Defence Artillery mountaineering expedition which scaled Leo Pargial (22,280 ft) peak (HP).



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LT COL ALOK TIWARI

PROFESSIONAL SUMMARY

LEADERSHIP, HRM, SECURITY & TRAINING

- Responsible to look after a strength of 1000 plus personnel. Extensively and effectively managed the issues of Human Resource, personnel management, their compensation and benefits, training and assessment, appraisals and end to end administration & logistics.
- In charge of security of Township of more than 250 hectares and more than 1500 population. Responsible for carrying out Audit and Compliance check of operational continuity & security compliance management as per laid down processes of various sites.
- Established organizational culture by updating SOPs with focus on timeliness, responsiveness & empathy.
- Manpower planning in line with business levels to assist and implement laid down HR policies and procedures with strong business perspective and empathy towards employees.
- Served as a link between management and employees by handling questions, interpreting and administering solutions and helping resolve work-related problems through varied tools like Sainik Samellans, Free Walk in Hour, Visit to company locations in forward areas and resolution of their issues.
- Analysed statistical data and reports to identify and determine causes of Human Resource problems and develop recommendations for improvement of Human Resource policies and practices.

MEDIA RELATIONS

- Effective handling & management of Print, Electronic and social media in J&K.
- Handled the sensitive Human Rights issues of J&K.

SECURITY

In charge of physical and information security of the Battalion. Formalized a process, whereby, all security incidents investigated to understand the gaps and suitable action plan rolled out to mitigate the gaps. Updated security processes, in line with new locations and used PDCA cycle to manage change without causing disruption of operations.

LOGISTICS & VENDOR MANAGEMENT

- Handled logistics for strength of more than ten thousand to include their Rations, Clothing, various stores and their warehouses Negotiated & finalized service agreements with reliable contractors for execution of servicing works as per budgeted parameters. Liaised with vendors for procuring various services; negotiated with them for cost effective prices.
- Maintained optimum inventory levels in the stores, took care of logistics and maintained business relations with vendors for the procurement of necessary items Handled operations for establishing new systems and processes ensuring compliance to the same.

RECRUITMENT

Handled recruitment of manpower in the state of Karnataka & Kerala by adopting the procedures as per the existing norms. This entailed end to end monitoring of minutest details beginning Advertisements, Online Screening, call ups, conduct of Physical Fitness Test, Medicals of the selected candidates, Written test & Re medicals of the finally selected candidates, culminating into sending them to their respective Training centres.

EDUCATION / CERTIFICATIONS / DIPLOMA

- BA (Hons) English
- Diploma in Military Science, Berhampur University
- Masters of Military Science, Berhampur University
- Management Development Program, IIM Indore
- Certificate Course in Business Management, IIM Lucknow
- Lean Six Sigma, Green Belt, KPMG
- Supply Chain Management Certification, CII



Experience - 17 years
Age - 39 years

SKILLS

- Hospital Management
- Operations Management
- Human Resource Management
- Training and Development
- Supply Chain Management



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LT COL(DR) AMIT B MAHESHWARI

PROFESSIONAL SUMMARY

HOSPITAL ADMINISTRATION, OPERATIONS AND HUMAN RESOURCE MANAGEMENT

- Led interdisciplinary teams in coordinating and organising financial planning and improving workplace efficiency by procurement of latest medical and dental equipment.
- Collaborated and coordinated movements of medical emergency response teams in highly operational areas of Jammu & Kashmir and Punjab and managed road and air evacuation of critical patients.
- Undertook multiple tasks in maintenance of drug supply and medical and dental equipment stores through scrupulous implementation of predictive maintenance management concepts, efficient supply chain management and innovative repairs.
- Formulated and implemented security protocols in Field Hospitals in insurgency areas and during peace time administration.
- Led the Medical and Dental team as Second in Command (Sr Manager) during various Military exercises and established Field medical set up in inhospitable terrains of Rajasthan and Jammu and Kashmir.
- Administered Annual procurement budget along with intensive planning of budgetary allocation under various account heads.
- Effectively managed 500 personnel comprising Medical and Dental Officers, Para medical and Para dental staff in ensuring delivery of health care services efficiently and facilitating optimal patient outcomes in various hospitals and health care centres while maintaining pay roll, benefits and appraisals and ensuring their welfare and career upgradation.
- Coordinated various training activities for health care and non-medical personnel in basic life support and medical emergencies.

EDUCATION / CERTIFICATIONS / DIPLOMA

- Bachelor of Dental surgery, Govt Dental College and Hospital, Jamnagar (Gujarat)
- Residency at Tver State Medical Academy, Russia
- Post Graduate Diploma in Hospital and Health Care Management, Symbiosis, Pune
- Business Management Programme, IIM Lucknow
- Lean Six Sigma Green Belt, KPMG



Experience- 24 years
Age - 45 years

SKILLS

- HRM & Talent Acquisition
- Operations Management
- Project Management
- Security & Loss Prevention
- Administration
- Facilities Management
- Supply Chain Management

ACHIEVEMENTS

The Regiment under my command was awarded 'The Director General Appreciation' for excelling in the field of profession and administration for the year 2015-16.



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COLONEL ANIRUDH PRASAD

PROFESSIONAL SUMMARY

Experienced Military Leader with documented success in responsible and challenging positions for over two decades. Proven track record of unprecedented accomplishment, mission-critical decision making, time management and extensive team work abilities with the capability to develop and implement effective action plans.

LEADERSHIP, HUMAN RESOURCE MANAGEMENT & TRAINING

- As the Commanding Officer of a specialized Regiment, led a workforce of over 800 technical and equivalent personnel in active operations.
- Synergized all assets at disposal to include over 100 pieces of heavy equipment worth approximately INR 100 Cr.
- Responsible for setting standards of practice for HR management in alignment with the organization strategy as the HR leader.
- As an instructor imparted training to over 1000 junior, mid and senior level Indian and foreign personnel over two years.

OPERATIONS AND PROJECT MANAGEMENT

- Carried out operational management for a force of 15,000 as a Director at Headquarters and planned their deployment in Peninsular India and parts of Gujarat and Rajasthan.
- As part of a project management group, involved in implementation of an automated decision support system for the Indian Army to reduce operational decision loop.
- Ensured operational readiness of equipment to over 95% through formulation and implementation of a systematic maintenance schedule thereby saving cost on heavy repairs by 25%.

SECURITY, RISK MITIGATION & LOSS PREVENTION

- Planned and implemented security measures along a critical stretch on international borders for security from a three-dimensional threat.
- Carried out security audit of military garrisons and initiated pro-active measures to mitigate loop-holes.
- Involved in planning and installation of a three-tier electronic surveillance system available off the shelf thereby saving cost by almost 50%.
- Enhanced awareness and implemented security methodologies to cover entire spectrum including cyber and physical security.

ADMINISTRATION & FACILITIES MANAGEMENT

- Planned career management and career progression to ensure timely promotions for qualified personnel resulting in highly motivated and high-performance result-oriented teams.
- Managed the Canteen Stores Depot with an average Inventory of approximately INR 10 Cr.
- Carried out budget forecasting and expenditure for purchase of training equipment worth INR 100 Cr and spares & supply for 250 heavy vehicles and specialized equipment worth INR 50 Cr.

LOGISTICS & SUPPLY CHAIN MANAGEMENT

- Handled entire spectrum of large-scale logistics support for maintaining a field force of 10,000 personnel deployed for security duties.
- Planned and coordinated logistics support during conduct of 'Amarnath Yatra' for two consecutive years(2009-11)

PROFESSIONAL QUALIFICATIONS

- Certificate Course in Business Management, IIM Lucknow.
- Lean Six Sigma Green Belt, KPMG
- Pursuing Certified Protection Professional (CPP), ASIS
- Trained in PMP
- Management Development Program, IIM Indore
- Msc in Military Technology & Applied Science, Pune University
- MSc in Military Science, Berhampur University
- BA from Jawaharlal Nehru University (National Defence Academy)
- Senior Command Course for Management applicable for Commanding Officers
- Technical Staff Officers Course, DIAT, Pune
- Diploma in Weapon Systems, Berhampur University



Experience - 22 years
Age - 43 years

SKILLS

- Change Management
- Project Management
- Facilities/ Operations Management
- Contracts
- System Integration
- HRM and Talent Acquisition

EDUCATION / CERTIFICATIONS / DIPLOMA

- B.Tech, Mechanical Engineering, Jawaharlal Nehru University
- PG, Nuclear Technology, Bhabha Atomic Research Centre
- Certificate Course in Business Management, IIM Lucknow
- Post Graduate Diploma in Management Studies, University of Mumbai/Jamnalal Bajaj Institute of Management Studies
- Specialized Oil Tanker Operation Course, NAMAC, Mumbai
- Lean Six Sigma, KPMG
- Trained on PMBOK-6



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ANJANEY AGASHE

PROFESSIONAL SUMMARY

CHANGE MANAGEMENT

- As Team Lead for perspective planning, implemented strategic project planning and change management techniques towards shaping a repair Yard of 6000+ personnel for support of new generation submarines. Undertook 'capacity' and 'capability' augmentation, addressing aspects related to Infrastructure, Training, Manpower and Quality.

PROJECT MANAGEMENT

- As Project lead, efficiently lead cross-functional teams in executing a \$50M mid-life refit cum modernization upgrade of a submarine, within the stipulated schedule and budget.
- As Project lead, coordinated with multiple stakeholders towards planning and execution of a \$30M infrastructure augmentation Project including creation of engineering assets and civil infrastructure.

FACILITIES/ OPERATIONS MANAGEMENT

- As Chief Engineer of a tanker, led a skilled team to undertake sustained operations of marine engineering equipment and systems, at sea, through risk management, contingency planning and effective communication.
- Planned operation and maintenance cycles of naval oil tankers (annual oil tonnage of over \$150M), optimizing asset availability and operational effectiveness.
- Administered the operative roles and maintenance cycles of all naval oil tankers (annual oil tonnage of over \$150M) and submarines, including execution of op-logistics, to increase asset availability for goal-oriented tasks.

CONTRACTS

- Drafted techno-commercial contracts (over \$100M) and steered contract negotiations with global partners for successful contract conclusion.
- Coordinated the \$18M offloaded repairs cum upgradation work package of a naval oil tanker, preventing schedule and budget overruns.
- As Project Head, led teams to successfully conclude and execute administrative contracts over \$1M.

SYSTEM INTEGRATION

- Undertook rigorous analytical studies to develop test and trials protocols for system integration and commissioning trials of a prototype new generation submarine project. Successfully executed developed protocols under Third Party Inspection.
- Drafted Technical Specifications to establish operating limits of the Propulsion Plant, a First for the nation.

HRM AND TALENT ACQUISITION

- As unit Head, comprehensively addressed HR functions including career mapping, talent management, appraisals, team building and conflict resolution.
- Managed unionized workforce, applying conflict management techniques and empathy. Formulated process modifications to increase operational effectiveness and improve workforce satisfaction.
- Synchronized multi skilling of a highly specialized but scarce resource pool in a niche field of engineering technology through effective leadership of a lean organization.



Experience - 21 years
Age - 43 years

SKILLS

- Leadership & Strategic Planning
- Operations Management
- Logistics & Supply Chain Management
- HR & Administration

ACHIEVEMENTS

- Headed operations of specialist Electronic Warfare (Electronics and Communication) MRO establishment.
- As Officer Commanding won the Best Technology Centre Award for effectively handling Technology Transition Management.
- Published research paper on Lithium Niobate Nanomaterial in International Forum.
- Planned and implemented numerous CSR Projects



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COL ANOOPAM BHARADWAJ

PROFESSIONAL SUMMARY

LEADERSHIP AND STRATEGIC PLANNING

- As Commanding Officer, strategized and directed MRO Operations of highly technologically advanced complex electronic equipment worth 500 Cr with 98% reliability despite resource constraints.
- Initiated policy review on sustenance philosophy of Electronic Warfare systems.
- Managed strategy formulation for operational availability, defined mission reliability parameters and evolved perspective plan for equipment overhaul at various Army Base Workshops.

OPERATIONS AND PROJECT MANAGEMENT

- Inducted and operationalised new generation technology intensive weapon system, carried out performance and maintainability evaluation to forecast resources for engineering support and training of technicians.
- Spearheaded tendering, approvals, technical and commercial negotiations to achieve targets in specified time frames.
- Led numerous business units for effectively managing complex military equipment. Continuously improved processes, layouts, efficiency and productivity through effective forecasting, data analytics, budgeting, SLA, inventory management and CRM to create new benchmarks and achieve operational targets.
- Planned and guided multiple infrastructure projects worth more than 50 Cr as Project Management Head.

SUPPLY CHAIN AND INVENTORY MANAGEMENT

- Carried out defect trend analysis, prepared and analysed productivity and progress reports, achieved cost reduction of upto 30% by effective contract management, liaison with the army supply chain and inventory management.
- Reclamation of critical spares and indigenization of electronic assemblies towards cost savings to the tune of Rs 150 Crores.
- Analysed and reconciled usage trend of spares to ensure adequate stock level at all times. Warehouse streamlining for about 5000+ spares in range including stock monitoring, control and replenishment.

HRM and Administration

- Effectively managed policy formulation & compliance, recruitment, career planning, performance appraisal, finance, training, conflict resolution, industrial relations (13 trade unions & associations) and security of a factory with 2000 workforce of diverse trades.
- Developed and implemented security protocols and standards to enhance asset protection, emergency preparedness & safety.

EDUCATION / CERTIFICATIONS/ DIPLOMA

- BSc, National Defence Academy, Pune
- MTech(Laser & Electro Optics)Defence Institute of Advance Technology , Pune
- B. Tech (Electronics), JNU, Delhi
- Advance Course in Communication Engineering, MCEME, Secunderabad
- PG Diploma in Senior Level Defence Management, Devi Ahilya Vishwavidyalaya, Indore
- Course on Equipment Management, EME School, Baroda
- Certificate Course in Business Management, IIM Lucknow
- Lean Six Sigma Green Belt



Experience- 10 years
Age 32 years

SKILLS

- Human Resource Management and Administration
- Project Management
- Airspace Management and Risk Management
- Training and Development
- Communication Skills and Soft Skills

ACHIEVEMENTS

- Participated as team member of the Indian Air Force Cycle Expedition undertaken to promote social awareness for "Empowering Girls for a better tomorrow".
- Have been graded 'A' in Advance Mountaineering Course.



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SQN LDR ANUBHUTI NAUTIYAL

PROFESSIONAL SUMMARY

HUMAN RESOURCE MANAGEMENT AND ADMINISTRATION

- Administered HRM functions such as documentation, discipline, grievance redressal, performance review and policy implementation for 500 personnel.
- Budgeted, procured and distributed training items, office equipment and aerospace safety items worth Rs 2 Cr annually.
- Successfully conducted 'end to end' recruitment in the Air Force for over 300 personnel including physical, behavioral and psychometric tests.
- Experienced at undertaking psychological counselling for over 500+ personnel deployed in high stress environment in the Air Force.
- Supervised and worked for the improvement of welfare facilities for Air Force personnel and families through continuous growth and development of ventures such as Air Force School, Officers Mess, Gas Agency and Welfare Association.
- Implemented measures for women empowerment and initiatives through the Women Welfare Association

TRAINING AND DEVELOPMENT

- Conducted regular training schedules and classes for professional growth of the Air Force personnel to keep them current about the policies and procedures in vogue.
- Coordinated with multiple stakeholders to ensure efficient and successful conduct of training in a niche area of air warfare technology (sub conventional warfare).
- Have worked as a member of the auditing team for inspection of the training standards and task preparedness of a unit.

PROJECT MANAGEMENT

- Planned and executed the task of installation of Indian Air Force's latest technology radar at a frontline air base.
- As a team member planned, formulated the procedures and successfully executed transportation of Indian Air Force's newly inducted air defence static radar through air by optimally utilizing the available resources.

AIRSPACE MANAGEMENT AND RISK MANAGEMENT

- Carried out active airspace management duties at frontline radar bases and independently supervised air operations.
- Efficiently dealt with difficult situations, carried out prompt and timely decision making and problem solving in high stress work environment.
- Formulated and implemented SOPs for risk management during extensive flying operations and emergencies and offered feedback to seniors to help set best practices.

COMMUNICATION SKILLS AND SOFT SKILLS

- Have been the master of ceremony of high profile events with senior dignitaries including the Chief of Air Staff, Indian Air Force.
- Conducted seminars during publicity campaign of Air Force and have also provided voice-over for Air Force promotional videos.

EDUCATION / CERTIFICATIONS / DIPLOMA

- Certificate Course in Business Management, IIML - Jan - Jun 19
- Lean Six Sigma Green Belt, KPMG - Mar 19
- MA (English) - 2013
- BA Honours (English & Psychology) - 2007



ASHUTOSH VERMA

Experience- 20 years
Age 43 years

SKILLS

- Innovation
- Change Management
- Programme Management
- AI / ML / Deep Learning – Python, Tensorflow, Keras, PDDL, C

AWARDS

- Chief of Army Staff Commendation Card in 2005.
- Director General of Corps of Electronics and Mechanical Engineer Commendation Card in 2004.



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PROFESSIONAL SUMMARY

LEADERSHIP

- Operational Command of a strategic Engineering Support Unit of 200 persons responsible for the operational readiness of several strategic land systems costing over Rs 800 Crores.
- Encouraged innovation resulting in 10 persons being awarded for innovation in a span of two years.

AI, IoT

- Formulated roadmap for AI and IoT implementation for an entire Tech Support Branch of the Indian Army.
 - Used AI Planning approach to develop a Convoy Scheduling System for use in Network Centric Operation.
 - Estimation of Noise Floor level in a Reactive Jammer using SVM as part of main control software.
 - Paper on 'Explainability and Trust in AI' published by Geospatial World in Dec 2016. <http://bit.ly/AIExplain>
 - An article on 'How China is Moving Towards Intelligized Warfare' in Apr 2018. <http://bit.ly/ChinaAsh>
 - Invited speaker in various forums like ODSC 2018, GeoIntelligence Asia 2018, IoT Congress 2017, BAICONF IIMB 2017 etc.
- Member IET IoT Panel.

R&D PROGRAMME MANAGEMENT

- Designed and developed a Reactive Jammer.
- Designed and developed prototype manpack triangulation system.
- Collaborated with IIT & DRDO on modifications on land systems of foreign origin for feature enhancement of Communication, Navigations and Data Processing Systems.

OPEN INNOVATION

- Interacted with external agencies including Startups for scouting right solutions for Army.
- Collaboration with academia, industry. Lead indigenisation programmes of over 80 items resulting in saving of over Rs 110 Cr.

EDUCATION / CERTIFICATIONS/ DIPLOMA

- General Management Programme for Defence Officers at IIM Lucknow : Jan 2019 - Jun 2019
- M Tech (Info Tech), IIT Kharagpur, 2009-11
- Deep Learning Specialisation by deep learning.ai on Coursera: 2018.
- Course on Artificial Intelligence Planning at Centre for Artificial Intelligence and Robotics (CAIR), a DRDO Lab : 2011
- Wharton Online Specialization: Business Analytics on Coursera: 2016
- BE (Electrical), GEC Raipur, 1993-97
- Advance Course on Military Communication Systems (1 year duration) : 2002.
- Course on Quality Management and Assurance for Defence Service Officers at Defence Institute of Quality Assurance in Feb 2016.
- Lean Six Sigma Green Belt KPMG Mar 2019



DR BHANU SHARMA

Experience - 14 years
Age - 40 years

SKILLS

- Strategy & Policy Formulation.
- Project Management in Healthcare, Public Private Partnerships (PPPs).
- Hospital Management & Administration.
- HR Management
- Technology introduction in Healthcare, Equipment management.
- Prevention and promotion of Health Standards & Patient care.
- Capability to lead Cross-Functional and Multicultural teams.
- Proactive approach for Contract Negotiations, Inventory Management, Auditing & Monitoring, Lose Prevention.
- Organisation, Administration and Discipline of the establishment

PROFESSIONAL SUMMARY

OPERATIONS

- Officer Commanding (Chief Operational Officer): Commanded Two (02) dental establishments having 10,000 and 25,000 patient's dependency looking after administration (Man Management, Vendor Management, Procurement of Medicines, Inventory Management, Budgeting/Monitoring/Auditing/Security).
- As a Senior Executive Dental Officers (Technical advisor & Monitoring) to 8 ex-servicemen polyclinics (Haryana & Rajasthan Region) (1,00,000 patient dependency), 01(Goa Region) (10,000 patient dependency). Participated in ex-servicemen rallies/activities from time to time at various locations.

VENDOR MANAGEMENT

Implementation of e-procurement procedures, Price negotiation of the Medical Store in Indian Naval Hospital worth INR 30 million (2017). Led auditing and monitoring team in Military Hospital worth INR 25 million (2014).

PROJECT MANAGEMENT

As a Project manager optimally utilised a budget of INR 2 million for Extension of Dental Centre, Ramgarh Cantt (Jharkhand) with cost saving of INR 5 Lac.

HUMAN RESOURCE MANAGEMENT

- Handled team of 10 to 200 for achieving org objectives and war preparedness.
- Successfully led the unit troops in various operational war preparedness (establishing of mobile field hospital with OTs). Training and preparedness for disaster management which was augmented with Healthcare roles.

ENTHUSIASTIC ABOUT

I always strive for learning, Teamwork, interpersonal relationship, clientele Satisfaction and job Satisfaction.

EDUCATION / CERTIFICATIONS/ DIPLOMA

- Business Management, IIM Lucknow (2019)
- 6 Sigma, Green Certification
- Post-Graduation Diploma in Hospital and Health Management (IGNOU) (2009)
- Bachelor of Dental Surgery (Magadh) (2003)



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D RAVICHANDRAN

Experience - 31 years
Age - 54 years

SKILLS

- Logistic Operations, Planning and
- Supply chain Management
- Leadership, Planning & Training.
- HRM
- Administration
- Security Management & administration

PROFESSIONAL SUMMARY

HR AND ADMINISTRATION

- Exercised administration & logistics staff control on body of troops consisting of approx. 6000 troops of different mix & services.
- Experienced in Manpower planning, performance, evaluation.
- Promotion policies, leave and other HR related office issues.
- Managed and supervised facilities like Canteen Stores Department and other Institutes.

OPERATIONS & TRAINING

- Preparing , Coordinating, authenticating Operations plans at the highest level in coord with the highest authorities
- Identifying training requirements & formulating training programmes & schedules
- Instrumental in selection and training of 5000+ NCC Cadets and have organised and conducted more than 30 camps
- Coordinated training of approx. 3000 cdt's in consultation with school/ college authorities
- Formulated curriculum, training methodology and implemented training directives. Have been involved in enrolment of more than 5000 NCC cadets including 40 % girls involving stringent selection processes.
- Have organised various social service activities including adoption of villages to enhance their quality of life akin to CSR of the corporate world

SECURITY AND RISK MANAGEMENT

- Formulated and implemented security measures.
- Provided Identity and Access management at Canteen Stores Department and for ammunition inventory
- Implemented security protocols and formulated methodologies and monitoring system in insurgency areas and during peace time administration.
- Conducted periodic security evaluations, inquiries.

EDUCATION / CERTIFICATIONS/ DIPLOMA

- Certification in Business Management (IIM Lucknow)
- Lean 6 Sigma Green Belt
- Diploma in Military Science - Berhampur University
- Electronic Warfare Course-Berhampur University (Orissa)
- Management Cadre- College of Def Mgt Sec'bad
- Field Engineering - College of Military Engr, Pune
- Cyber security Course- Railway Staff College Baroda
- Pursuing Supply Chain Management Pro
- B Com Pune University



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DIPTI BEHL

Experience - 12 years
Age - 32 years

SKILLS

- Procurement & Supply Chain Management
- Project Management
- Financial & Contract Management
- Infrastructure Planning & Development
- Human Resource Management
- Effective Communication Skills
- Administration & Facility Management
- Leadership and Team Work
- Analytical Thinking
- Resource Optimisation

PROFESSIONAL SUMMARY

PROCUREMENT & SUPPLY CHAIN MANAGEMENT

- Experience of consecutive four years in Procurement & Supply Chain Management of more than 5,00,000 types of Naval Stores, Hull Materials, Oils & Gases and Clothing & Mess Gears Inventory worth Rs 1000 Crores. Including Inventory Management, Client & Vendor co-ordination, Warehousing & Preservation.
- Formulated and executed policies for inventory management including Procurement & Warehousing policies. The strategic planning led to decrease in 25% Procurement lead time and efficient Warehouse management, reducing Delivery Lead time.
- Spearheaded the project of inventory rationalisation, Generating Specifications to ensure standardised procurements and identified non-moving inventory. This exercise generated revenue of Rs 10 cores for Exchequer.

PROJECT MANAGEMENT

- Conceptualised and executed setting up of a Material Organisation Extension Centre (MOXCEN) for Frontline warships of Indian Navy to facilitate Door Step Delivery of Critical spares. The effort resulted in Saving Delivery Time to ships.
- Planned and initiated Door Step Delivery of High Turnover Oils at Naval Dockyard, Mumbai for Frontline Naval Warship to meet operational commitments.
- Undertook extensive planning designed Humanitarian Assistance and Disaster Relief Kit comprising critical items for contingencies. The effort proved extremely resourceful during Kedarnath Floods and Yemen Rescue Operation in 2015

FINANCIAL AND CONTRACT MANAGEMENT

- Handled planning & forecasting budget requirements of Defence Contracts and procurements worth Rs 500 Crores.
- Experience in Budget Management and presentation of returns facilitating better finance control.
- Concluded Rate Contracts with M/s Indian Oil Corporation Limited for High Turnover Oils for Frontline Ships worth Rs. 400 Crores and Clothing & Mess Gears for Indian Navy with Ordnance Factory Boards worth Rs 300 Crores.
- Expertise in managing vendors and liaison with Civil Authorities with an absolute compliant posture and clearing all regulatory compliance requirements as per the law of the land.

INFRASTRUCTURE PLANNING & DEVELOPMENT

- Efficiently coordinated the planning and execution of Infrastructure acquisitions worth Rs 1500 Crores.
- Instituted Measures to reduce 25% lead time in the process of acquisitions.
- Handled HR functions of personnel of department. Ensured training, task allocation, leave planning, documentation & welfare related issues.
- Grievance management of unionised workforce by applying conflict Management Techniques.

HUMAN RESOURCE MANAGEMENT

- Have undertaken Performance appraisals of more than 300 Service and Civilian employees.
- Organised unit annual picnics & adventure activities for personnel & families, Medical Camps, Beach Cleanliness drives.
- Conducted seminars, Lectures for Naval wives Welfare association on general awareness safety related matters.

ADMINISTRATION & FACILITIES MANAGEMENT

- Skilfully managed the task of the various general administrative functions of the organization while maintaining the filing system, handling stores, including the aviation stores and transport assets.
- Formulated and managed resource facilitating contracts for the organisation encompassing Conservancy, Transportation, Maintenance worth Rs. 150 Crores.

EDUCATION / CERTIFICATIONS / DIPLOMA

- Defence Officers General Management Program IIM, Lucknow in 2019
- Six Sigma, Green Belt, KPMG in 2019
- PG Diploma in International Logistics and Supply Chain management from Symbiosis Institute of Management Studies, Pune in 2008
- Leadership and Behavioural course from Centre for Ethics, Leadership and Behavioural Studies, Kochi in 2008
- Nuclear Biological Chemical Warfare Damage Control & Firefighting, NBCD School, Lonavala in 2008
- B.Com from Lyallpur Khalsa College, Jalandhar (GNDU) in 2006



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LT COL GIRISH KUMAR, VSM

Experience - 21 years

SKILLS SET / STRENGTH

- Foster Team Spirit through Leadership, Motivation, Interpersonal Skills, Integrity, Loyalty and Commitment.
- Project Management, Contract Management, Risk Management, Quality Control and Quality Assurance.
- Design and Construction of Roads / Highways and Airfields.
- Planning, Designing and Construction of Buildings.

PROFESSIONAL SUMMARY

PLANNING

- Planned construction of military infrastructure worth 600 Crores in remote locations of North-East India and highly stressful environment in J&K.
- Preparation and scrutiny of DPRs for military infrastructure worth 300 Crores.

DESIGN

- Designed buildings and pavements worth 800 Crores in different parts of the country under varied geotechnical and meteorological conditions.
- Technical audits for processes improvement to enhance efficiency.

CONTRACTS

- Contract management of execution and survey projects worth 500 Crores in remote and high risk locations.
- Scrutinized tenders and specifications for airfield projects worth 300 Crores.

OPERATIONS

- Tendering and execution of construction projects worth 400 Crores.
- Procurement of construction stores and inventory management worth 40 Crores.
- Capacity building of engineer teams for laying, breaching and resuscitating vintage minefields and to construct roads, bridges and buildings in mountains, deserts, plains and coastal areas.
- Spearheaded team for restoration of road network, water supply and construction of bridges with innovative techniques utilizing limited resources in time bound manner worth 200 million dollars as part of disaster management.

ENTHUSIASTIC ABOUT

Reduce carbon footprint while developing infrastructure.

AWARDS AND ACHIEVEMENTS

- Awarded Vishisht Seva Medal by The President of India for Distinguished Service.
- Awarded General Harkerat Singh Memorial Gold Medal for Innovative Bridge Construction.
- Awarded by General Officer Commanding-in-Chief for Professional Excellence.
- Paper presented in Fourth International Seminar on Forensic Geotechnical Engineering.
- Paper selected for presentation in First International Seminar on Stone Matrix Asphalt.

EDUCATION / CERTIFICATIONS / DIPLOMA

- Undergoing Business Management Programme at IIM Lucknow (Jan - Jun 2019)
- Pursuing PMP certification
- Post-Graduation in Project Management from NICMAR
- M.Tech (Civil- Transportation Engineering) from IIT Madras
- B.Tech (Civil Engineering)
- Lean Six Sigma Certification

Everything on this planet belongs here, nothing is waste, it's a resource that needs to be utilized effectively.



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HARSH VARDHAN SRIVASTAVA

Experience- 21 years
Age 42 years

SKILLS

- Operations Management
- MRO & Logistics Management
- Project Leadership
- Supply Chain Management
- HRM & Training
- Risk Management

ACHIEVEMENTS & CAREER HIGHLIGHTS

- Awarded Army Commander's Commendation for innovation in improving operational capability of Armed Forces thus saving exchequer of Rs. 26 Cr. Per annum;2011
- Won Unit Citation of Central Command as COO(Second in Command); 2016
- Won Best Battalion Trophy in Armoured Division (Overall) as DGM (Second in Command); 2017
- Won Unit Citation of South Western Command as DGM (Second In Command); 2018
- Planned & Synergized multi disciplinary large scale events:
 >> Defence Innovation Exposition Punjab; 2010
 >> Civil Military Technology Confluence; 2011



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PROFESSIONAL SUMMARY

- Accomplished professional with 21 years of rich engineering and operations management experience
- Led MROs to ensure all time readiness of wide range of operational equipment of Indian Army
- Excellent inter-personal & communication skills with the ability to work through a matrixed organization
- Led team of 250+ skilled staff in demanding technology driven business operations

OPERATIONS MANAGEMENT

- Led integrated operations of two MROs comprising 250+ skilled technicians under dynamic environment
- Transformed repair capabilities by optimization of resources thus achieving 95% client satisfaction
- Completed 2 major modification & 3 indigenization innovation projects towards obsolescence mitigation
- Expertise in cross functional project life cycle management under resource and time constraints

LOGISTICS & SUPPLY CHAIN MANAGEMENT

- Implemented supplier management tools to monitor material flow for achieving project targets
- Developed bottoms-up target pricing to effectively negotiate cost reduction of up to 30%
- Created stock-level monitoring and replenishment process resulting in 100% on-site availability of spares

HRM & TRAINING

- Administered MRO facility of 450+ employees through contract management, welfare, conflict resolutions, policies implementation and functions like security of base & transport management
- Held regular HR policy reviews, performance counselling, appraisals, training activities, workforce planning reviews, disciplinary reviews and implemented agile decisions

RISK ASSESSMENT, RISK MITIGATION & LOSS PREVENTION

- Strategized & codified security protocols/ arrangements for high level events
- Planned & operationalized automated surveillance & intrusion detection system for a 1400+ organization
- Enhanced awareness & implemented security methodologies to cover entire risk spectrum including cyber/ IT information, equipment & personnel security

EDUCATION / CERTIFICATIONS / DIPLOMA

- Certificate Course in Business Management, IIM Lucknow; 2019
- Master of Technology (Mechanical Engineering); 2009
- 42 weeks Specialization course in Battle Tank Technology; 2008
- Bachelor of Technology (Mechanical Engineering); 2005
- Lean Six Sigma, KPMG; 2018
- Advanced MS Excel, Udemy; 2018
- Certificate Course in Russian language; 1997



JAYAMOHAN CS

Experience- 13 years
Age 36 years

SKILLS

- Operations/ Project Management
- Data analysis and root cause analysis
- Adaptable leadership style with respect to organisation's requirement
- Capability to lead highly skilled cross-functional and multicultural teams
- Effective Human Resource Manager, mentor and planner
- Ability to conceptualise innovative ideas, Strategic thinker

AWARDS

- Awarded commendation by FOC-in-C South 2011
- Awarded commendation by FOC-in-C West 2014



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PROFESSIONAL SUMMARY

OPERATIONS/PROJECT MANAGEMENT

- Led a team consisting 50 skilled cross functional personnel including 03 managers and 7 supervisors and ensured running of a smooth organisation onboard Aircraft Carrier.
- As Commissioning member of organisation with pan-Navy responsibility, coordinated objective-oriented data collection and undertook analysis to improve operational efficiency/ safety standards of sections of Indian Navy.
- Led multiple projects worth 60Cr and awarded Commendation for achieving critical milestone first time in history of the organisation.
- Associated with Govt of AP and Industry partners in Project Planning (1000Cr) and Gap analysis for converting INS Viraat to an international tourist destination.

HUMAN RESOURCE MANAGEMENT

- Planned and implemented phase wise restructuring of Aircraft Carrier organisation with reduction in manpower without major effect on organisational efficiency (1000 personnel to 350).
- Coordinated training activities, interactions and sports activities for 800 officer cadets globally and awarded Commendation.
- Coordinated periodic training for crew of Aircraft Carrier (around 1000 personnel with floating population of approximately 300 personnel).

EDUCATION / CERTIFICATIONS / DIPLOMA

- Certificate Course in Business Management , IIM Lucknow
- Bsc Mathematics , NSS Hindu College, Jun 2004
- PGDBA , Symbiosis Centre for Distance Learning, Mar 2017
- NBCD & FF Course , INS Shivaji, Aug 2012
- Certification Course in Radiation Safety, BARC, Jun 2012
- Capsule Course in Safety, National Productivity Council, Feb 2018
- Capsule Course in Power BI , Microsoft, Oct 2018
- Lean Six Sigma Green Belt, Mar 2019



JYOTI RANI SINGH

Experience - 10 years
Age - 34 years

SKILLS

- HR Management
- Data Analysis & Redressal Mechanism
- Facilities/ Operations Management
- Employee Relations and Management
- Leadership and Behavioural Training
- Stress Management and policy Development
- Behavioural Psychology

PROFESSIONAL SUMMARY

- Successfully managed HR operations including training and manpower planning resulting into increased effectiveness and productivity.
- Identify potential and imparting leadership training and management of Employee relation in conjunction with correct HR policy guidance and interpretation.
- Analyse of statistical data and reports to identify and determine causes of personnel problems and provided inputs of HR value for improvement of organization's personnel policies and practices.
- Exhibited exemplary stress management in commanding a team of 120 men at inhospitable terrain till completion of the project.
- Held positions as Officer - In - Charge for complete Administration of School, Officers Institute and Gymnasium. Managed complete working and functioning single handedly.
- Coordinated conduct of large-scale events for a strength of approx. 500 as a single point contact.

HUMAN RESOURCE DEVELOPMENT AND LEADERSHIP TRAINING

- Efficiently scheduling and tasking of a culturally diverse workforce (3000+ of technical, nontechnical, skilled and unskilled workers).
- Successfully managed HR operations, including recruitment, performance evaluation, handling of legal issues, training and manpower planning activities with the key focus on building a strong team and maintain high morale of employees at all work levels.

PERFORMANCE MANAGEMENT AND COUNSELING

- A managed diverse workforce of approx. 500+ in various locations, challenges and critical solution, created action plans to achieve success towards the Key Result Areas of the organization.
- Exhibited exemplary stress management in commanding a team of 120 men at inhospitable terrain till completion of the project.

ADMINISTRATION

- Planned and conducted new employee orientation to foster positive attitude toward organizational objectives. Motivated employees to adapt to change and increase organizational commitment and loyalty.
- Ensured a fair, transparent and unbiased assessment system .
- Held positions as Officer - In - Charge for complete Administration of School, Officers Institute and Gymnasium. Managed complete working and functioning single-handedly.

EDUCATION / CERTIFICATIONS / DIPLOMA

- General Management program for defence officers, Indian Institute of Management Lucknow
- Six Sigma certification
- Certificate in Neuro - Linguistic Programming
- Post Graduate Diploma in Business Analysis and Intelligence, Pursuing from Amity International university.
- Post graduate diploma in Human Rights, Pursuing from National Institute of Human rights
- Post Graduate Diploma in Guidance and Counselling, Jamia Milia University
- Post graduate diploma in International business Management, Symbiosis College, Pune
- Bachelor of Education, Army Education Corps.
- Bachelor in chemistry honours, Ahmednagar College



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Experience- 33 years
Age - 57 years

SKILLS

- Hospital Management
- Healthcare facility Administration
- Medicolegal Management
- Epidemiological Management
- Teaching (Epidemiology/Community Medicine)
- MS Office applications
- Recruitment services
- Advisor on Health, Medical and Morale matters

KESHAV SHUKLA

PROFESSIONAL SUMMARY

HOSPITAL MANAGEMENT EXPERIENCE

Effectively commanded a 200-bedded multi-speciality Military Hospital, providing comprehensive health and medical cover to over 32,000 dependent clientele of the military garrison as well as to transferred cases of All Ranks of Royal Bhutan Army and nearby Airforce Hospital. Upgraded the services. Headed a team of around 250 professionals (Doctors, Specialist doctors; military and civil), Nursing Officers, paramedical and support staff (military and Civilian personnel)

COMMAND OF FIELD HOSPITALS

Efficiently administered and commanded two Field Hospitals in extremely challenging situations, one in the Kashmir valley close to Line of Control in intense CI Operations and the other in Mizoram. Headed teams of around 150 personnel. Managed mass casualties during ongoing terrorist operations

COLONEL MEDICAL APPOINTMENT

- As Colonel Medical (Director) of an Armoured Division, competently oversaw functioning of two Field hospitals and a multi-speciality Military Hospital. Carried out their annual and periodic inspections and carried out annual appraisals of commanding officers and senior staff. Professional and Administrative training of clinical and support staff as well as CMEs had been the priority areas.
- Also served as Colonel Medical (Director) of an Infantry Division in the Kashmir valley overseeing the functioning and training of two Field Hospitals under my command. Carried out their annual and periodic inspections and annual appraisal of the commanding officers and their senior professional & support staff.

ADVISORY SERVICES

Has served as Advisor (Health, Medical and Morale aspects) to General Officers Commanding of Divisions twice (Infantry as well as Armoured). Also, as SMO in Border roads Organization.

TEACHING EXPERIENCE

Teaching Faculty in the Department of Community Medicine, Army College of Medical Sciences, New Delhi from 2010-12.

MILITARY RECRUITING EXPERIENCE

Competently conducted recruitment of Army and Naval personnel as Medical member of the Recruitment Team in Odisha.

Served as Senior Recruiting Medical Officer, Independent Recruiting Office, New Delhi.

DECORATION

Awarded Chief Of Army Staff (COAS) Commendation on Army day in 2003.

EDUCATION / CERTIFICATIONS / DIPLOMA

- MBBS, King George Medical University, Lucknow (UP)
- WHO Fellowship (Epidemiology), NCDC, New Delhi
- Certificate Course in Business Management, IIM Lucknow
- Senior Hospital Administrators' Course, NIHF, New Delhi
- Medicolegal Management Course, PGIMER, Chandigarh



Experience - 25 years

SKILLS

- Progressive Leadership & Team Building
- Strategy & Business Development
- Conceptualise planning & Steer Operations
- Resource planning, Coord & Optimisation
- Propensity to engage with people to develop associations
- Effective communication & Analytical skills
- Lateral thinker with strong work ethics

ACHIEVEMENTS

- Handpicked to Head Communication Engg Dept for training Engineers
- Under leadership, awarded best Technology Centre of Indian Army
- Selected & trained on Combat Net Radio at m/s Tadiran, Israel
- Accomplished sportsman (Tennis & Basketball)



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COLONEL M VENKATARAMAN

PROFESSIONAL SUMMARY

LEADERSHIP AND STRATEGIC PLANNING

- As Commanding Officer (CEO), strategized & directed operations of a multi-cultural unit of 800+ Engineers over 19 different locations during active operations in Kashmir
- Envisioned, created & sustained a dynamic environment to lead unit's emergence/recognition
- Planned allocation of sustenance resources for 10000+ multi-disciplinary, high tech combat equipment, operationally deployed over 3050 Square Kms
- Cross-functional leadership to synergise end to end operations of Engineering Support Mission Teams

- Rescue and relief operations post Bhuj Earthquake & Srinagar floods

OPERATIONS & PROJECT MANAGEMENT

- Planned & synergised operational employment of several cross functional teams
- Pivotal role in two critical automation projects to synergise end to end operations of Engineering Support Mission teams and MIS
- Formulated and executed Pilot project on fabrication of 60 Bulletproof vehicles
- Conceptualised, constructed and managed a comprehensive & diverse sports complex cum entertainment arena with 27000 (per month) footfall.

LOGISTICS & SUPPLY CHAIN MANAGEMENT

- Inventory mgmt & provisioning of 10000+ types of weapons/equipment of 200+ units
- Analysed delays in supply chain & provided solution by cross platforming OEMs & reducing back orders
- Steered procurement, trials & induction of equipment for all units of J&K

HRM, CAPACITY BUILDING AND SKILL DEVELOPMENT

- Handled full spectrum of HR functions including policy formulation, career mapping, talent mgmt, leadership development, team structuring, performance appraisals, compliances & conflict resolution
- Mentored, Coached and Trained 1056 Engineers (Officers), Diploma graduates and technicians
- Synchronized multi-skilling in a niche field of technology by identifying training needs across levels through mapping of skills

SECURITY, RISK MITIGATION AND LOSS PREVENTION

- Planned & implemented security protocols/arrangements for national level events
- Planned & operationalized automated surveillance & intrusion detection system for 300+ acre garrison in Counter Insurgency environment
- Enhanced awareness & implemented security methodologies to cover entire risk spectrum including cyber/IT, information, garrison, equipment & personnel security.

EDUCATION / CERTIFICATIONS/ DIPLOMA

- B.Tech(ECE), JNU Delhi, CGPA : 8.63/9
- M.Tech (Communication), Distinguished(Instructor) grading
- Certified course in Business Management, IIM Lucknow
- Certified course on Senior Defence Management, IIM Indore
- Certified course on "Finance for Decision Making", IIM Bangalore
- Diploma in Senior Defence Mgmt, Devi Ahilya University Indore
- Lean Six Sigma, KPMG
- Pursuing PMP, 2019



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MADHAV KUMAR

Experience - 08 years
Age - 30 years

SKILLS

- Operations Management
- Logistics & Supply Chain Management
- Emergency Response & Crisis Management
- Security and Loss Prevention
- HRM & Talent Acquisition

ACHEIVEMENTS

- Co-founder of a startup in security-MADRIC ,2019
- Special Service Medal - 2018
- Lead and managed two vital anti-terrorist operations successfully-2017
- Nodal officer for Golden Jubilee Event -2016
- Sainya Seva Medal - 2016
- Gold Medalist in 10m Air Pistol Army level -2015



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PERSONAL PROFILE

Focused professional with 8 years of experience with proven knowledge of asset protection, supply chain, crisis management and emergency preparedness.

PROFESSIONAL SUMMARY

SUPPLY CHAIN MANAGEMENT

- Experienced in sales and operations as part of a leading logistics firm.
- Responsible for entire management, including contract, procurement, and delivery of ammunition, stores and critical equipment of more than 400 tonnes, to four vital locations covering an area more than 50 kms in intense counter insurgent areas (south Kashmir) and in extremely harsh hilly terrains in Uttrakhand
- Coordinated movement of regular & special Army convoys of more than 200 odd vehicles, on a daily basis, carrying stores ammunition and troops.
- Dealt and managed highly critical situations having threat to life and equipment.

HR & TRAINING

- Handled administrative management of 900 odd men in the unit as Adjutant (HR head of an Army unit).
- Trained and mentored junior personals for positions with joint high-level service organizations

OPERATIONS

- Independently led and directed a team of 120 odd men into several operations in an intense Counter insurgency/ Counter terrorist environment.
- Managed the improvement of equipment and operational readiness to over 95 percent through development of a recognized maintenance program.
- Resourced personnel assets ensuring a seamless reception and integration into positions that would produce organizational and personal growth.
- Coordinated operations with multiple external agencies and established a seamless communication system to improve efficiency of operations.
- Designed and directed internal and external policies, standard operating procedures and processes to minimize risks and maximize effectiveness.

LEADERSHIP AND CRISIS MANAGEMENT:

- Led and managed multiple operations in counter insurgent areas
- Managed crisis in multiple situations by ensuring smooth logistics flow, followed by effective coordination and implementation.
- Ensured no loss of life or damage to equipment and carried out various emergency evacuations.

EDUCATION / CERTIFICATIONS / DIPLOMA

- Certificate Course in Business Management, IIM Lucknow
- Lean Six Sigma, KPMG
- Post Graduate Diploma in Defence strategic Studies, Madras University
- MA in Public Administration, Annamalai University
- B.Com (Honours) ,Delhi University



COL MANVENDRA SINGH MANN

Experience - 20 years
Age - 43 years

SKILLS

- Human Resource Management
- Security & Loss Prevention
- Operations & Administration
- Training, Development & Project Management
- Facilities Management
- Supply Chain Management

AWARDS

Awarded with General Officer Commanding in Chief, Southern Command Commendation Card, for outstanding contribution to the organisation



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PROFESSIONAL SUMMARY

A result oriented professional with over 20 years of experience and proven credentials in handling diverse portfolios including Operations, Human Resource management, Security, Risk & Crisis Management in an extremely complex and challenging environment.

HUMAN RESOURCE MANAGEMENT

Experience in handling all aspects pertaining to HR to include manpower planning, talent acquisition & management, training & capacity building, performance appraisal, conflict resolution and career progression of 900 personnel (directly) & 20000 personnel (indirectly).

SECURITY, LOSS PREVENTION, RISK & CRISIS MANAGEMENT

- Conducted security audits of more than 10 sub units spread over 350 sq kms and Assets worth INR 2500 crores with employee strength of 5000 personnel.
- Implemented Cyber security & Information security audit and conducted Investigation of various lapses as per service norms and procedures.
- Formulated and implemented stringent security policies to mitigate the organizational fraud, loss and risks due to external threats.
- Carried out Risk analysis and instituted counter measures to minimize the damage against Earthquakes, Floods, against Volcano eruptions & Lake over turn (In Central African Region).
- Close Coordination and Liaison with various stakeholders for crisis management & contingency planning procedures in a multi - nation & multiple organization environment.

OPERATIONS & ADMINISTRATION

- Commanded an Infantry battalion of 900 personnel in high intensity operational environment in high altitude area on the line of control (J&K) and at Hyderabad.
- Strategic planning, policy formulation, coordination & execution of conventional as well as sub conventional operations both in India & in a Multi - Nation environment while serving under the flagship of United Nations.
- Planning, coordinating and successful conduct of Risk & crisis management, Aid to Civil Authorities, Cyber and information security.

TRAINING, DEVELOPMENT & PROJECT MANAGEMENT

- As a General Staff Officer was responsible for training activities in the entire region involving approximately 20000 personnel, 3000 heavy vehicles, 500 light vehicles, numerous heavy caliber weapons like Tanks, Artillery Guns, Air Defence and Helicopters with a budget of INR 500 crores.
- Planned, formulated and implemented training philosophy and directives of a major force to include conventional training, courses and promotional exams.
- Responsible for planning and coordinating construction of important training and sports infrastructure projects worth INR 100 crores.
- Planned & conducted training for officers and troops of Friendly Foreign Countries (Royal Bhutan Army, Afghanistan, Tajikistan and Kazakhstan).

SUPPLY CHAIN MANAGEMENT

Responsible for planning, forecasting, budgeting, demanding, transportation and distribution of all types of supplies worth INR 200 crores (including rations, petroleum products, clothing and ammunition).

EDUCATION / CERTIFICATIONS / DIPLOMA

- Certificate Course in Business Management, IIM Lucknow.
- Lean Six Sigma Green Belt, KPMG
- Pursuing Certified Protection Professional (CPP), ASIS
- MSc in Defence & Strategic Studies, Madras University
- B. Com from Gujarat University
- Senior Command Course for Management applicable for Commanding Officers
- Defence Services Staff College, Wellington



Experience- 10 years
Age 33 years

SKILLS

- Operations Management
- Project Management
- Leadership
- Analytical Decision Making
- Strategic Planning
- Human Resource Management
- Event Management
- Contract Management

ACHIEVEMENTS

- Commendation by Air Officer Commanding-in-Chief, HQ South Western Air Command, Indian Air Force for exceptional professional performance and devotion to duty.
- Awarded Best Communication & IT unit shield in South Western Air Command.



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SQN LDR NEELOFER KHAN

A diligent and goal oriented passionate professional, with 10 years of diverse cross-functional experience in Indian Air Force in the field of Operations, Project Management, Communication & IT Management, HR and General Administration. Seeking a challenging role wherein my knowledge, skills and experience can be leveraged to enhance the growth of the organization with quality team work.

PROFESSIONAL SUMMARY PROJECT MANAGEMENT

- Executed National Level communication projects Network for Spectrum (NFS) and Defence Communication Network (DCN) total amounting to INR 77 Cr.
- Implemented Air Force Cellular (AFCEL) project amounting to INR 12Cr by decomposing it into milestones, ensured coordination among stakeholders and achieved project completion in record time. Pioneered the formulation and implementation of standard operating procedures for training of personnel on operations.
- Accomplished implementation of IAF first Integrated Call Switching System (ICSC) in the Southern Air Command. Applied project management and crisis management to ensure smooth transition of geographical distributed 25 exchanges to a single location. This transformed exchange operations and streamlined manpower utilisation.
- Coordinated in implementation of Enterprise-wide Asset Management System (called project e-MMS), across multi-billion-dollar worth assets of two IAF bases. This newly automated system facilitated seamless migration from paper-based legacy maintenance system, resulting in increased productivity and quality of maintenance operations.
- Trained and integrated technical teams in challenging conditions towards successful induction, commissioning, maintenance and operationalisation of IAF 6th Integrated Command and Control System (IACCS) worth Rs 100+ crores.

TECHNICAL & CONTRACT MANAGEMENT

- Proficiently led cross-functional teams in critical planning, problem solving, field testing, evaluation and acceptance of state of art communication projects.
- Effective liaisoning and coordination with key stakeholders like BEL, BSNL, WIPRO, L&T and HCL for developing strategies and resolving issues (technical, engineering, logistics & administrative) for timely implementation of projects.

FINANCIAL PLANNING

- Carried out Operations, Forecasting & Maintenance Resource Planning using ERP tool (IMMOLS)
- Forecasting, budgeting, procurement of IT Equipment and software worth over INR 1 Cr every financial year.
- Formulated RFPs and executed communication cable projects worth over INR 76 lakhs.

ADMINISTRATION & HUMAN RESOURCE MANAGEMENT

- Successfully managed HR operations, including training, manpower planning, grievance handling, resource allocation, performance evaluation, policy formulation and discipline of culturally diverse team of 200+ personnel.
- Motivated and led a team of 50 personnel under high stress situations with critical timelines to accomplish goals and ensured camaraderie and high motivation levels at all times
- Executed facility management in various IAF ventures such as Schools, Messes, Shopping Marts and CSD Depots.
- Successfully Organised Health Camps, Cleanliness Drives, Orphanage Visits, Happy Street and other social activities for Air Force Wives Welfare Association (AFWWA).

EDUCATION / CERTIFICATIONS / DIPLOMA

- Certificate Course in Business Management, IIM Lucknow
- PG Diploma in Aeronautical Engineering, VTU Belgaum
- B.E Electronics & Communication, RGPV, Bhopal
- Leadership & Behavioural Sciences Course (CLABS), IAF
- Communication Computer Networking Course (CCCN), IAF
- Appraisal Report Workshop, IAF
- Lean Six Sigma Green Belt
- Trained on PMBOK-6



Experience - 12 years
Age - 34 years

SKILLS

- Shipping and Maritime Operations
- Leadership and Analytical skills
- Team work
- Effective Communication and Decision Making Skills
- Flexibility and Adaptability
- Security, Risk & Pollution Control Operations
- Emergency response and Crisis Management



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LT CDR NIRMAL KUMAR ARLE

PROFESSIONAL SUMMARY

PROJECT MANAGEMENT/ OPERATIONS

- Led a team of 12 members and successfully undertook planning and execution of sailing deployment for 15 warships from 2014-19, which resulted in 20% reduction of transit time to reach the destinations.
- Ensured seamless movement of warships within private ports resulting in 20%(INR 50Lakh) cost cutting over a budget of INR 2.5Cr.
- Instrumental in concluding the MoU with Reliance & ONGC for Logistics support for 06 Immediate Support Vessels at Kakinada for patrolling Offshore Oil rigs resulting in cost cutting by INR 24Cr annually (50% of total budget).
- Headed Operations, Navigation and Aviation departments onboard frontline warships. Optimally managed scarce resources and achieved mission objectives. Ensured minimal error and maximised safety measures onboard.

SECURITY/ RISK MANAGEMENT

- Successfully planned and executed area security for International Fleet Review 2016, which resulted in nil security breach and zero casualties during the event.
- As per IMO regulations, carried out inspection and recommended upgradation of port security as per ISPS standards and pollution control facilities for Vishakhapatnam port.

EDUCATION / CERTIFICATIONS / DIPLOMA

- Certificate Course in Business Management, IIM Lucknow (2019)
- Lean Six Sigma Green Belt (KPMG) (2019)
- MSc Electronics/ Andhra University, Visakhapatnam (2004-06)
- MSc Operations & Nautical Sciences/ Kochi University (2011-13)
- PG Diploma in Maritime Law/ Tamil Nadu Law University, Chennai (2018)
- Leadership and Behavioural Sciences Course/ CLABS, Kochi (2008)



Experience - 32 years
Age - 53 years

ONKARJIT SINGH MALHI

PROFESSIONAL SUMMARY

SKILL SET/STRENGTHS

Aviation Pilot (helicopter) with immaculate flight safety record, holding a valid CHPL and class 1 medicals. Vastly experienced in high altitude, desert and plains, NVG, HEMS and Armament delivery. Been part of UN mission and undertook numerous live missions with multinational forces. Trained pilots and aircrew in execution of helicopter missions, including detailed operational risk assessment and mission planning.

FIELDS, EXPERIENCE

OPERATIONS

Have flown more than 5000 hrs. Overall in charge of operations at a major IAF airbase. Successfully handled major flood relief operations at Chennai and Uttarakhand. Ability to lead teams of more than 200 personnel effectively involving high risk missions .

PLANNING

Planned and deployed an aviation contingent abroad. All complex logistic requirements of the mission were forecasted and catered. Adept in planning aviation operations of large scale.

ENTHUSIASTIC ABOUT

Sports , cars , learning different skill sets and passionate about my work.

EDUCATION / CERTIFICATIONS / DIPLOMA

MSc defence studies, Flight Safety certified



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Experience- 27 years
Age 53 years

COLONEL P MURALI RANGAIYAN

PROFESSIONAL SUMMARY

QUALITY AUDIT AND INFRASTRUCTURE DEVELOPMENT

- Superintending Technical Examiner (Oct 2014 - Apr 2018). Married Accommodation Projects for the Armed Forces across the country involving Rs 25000 Crs covering over 70000 Dwelling Units and related infrastructure in over 100 stations of Army/Navy/Air Force.
- Achievement: Ensured rectification of long pending Quality issues and implementation of measures to prevent issues in future. Ensured maximum user satisfaction at minimum cost to the government.

- Commander Works Engineer (Apr 2012 - Aug 2014) Responsible for construction and maintenance of Air Force Infrastructure in four AF stations. Annual projects worth Rs.400 Crores across Rajasthan.

- Achievement: Enhanced the output of the teams. Completion of sick projects. Improvement in quality of living. Achieved reduction in cost by 15%.

OPERATIONAL MANAGEMENT, TRAINING, HRM, INFRA DEVELOPMENT SECURITY

- Commanding Officer (Jun 2008 - Aug 2010) Multifaceted tasks to include security of installation, development of defence infrastructure and habitat, provisioning engineering support in combat and disaster management. Managing teams spread over seven states.

- Achievements: Executed number of operations of IED neutralization and destruction in NE States and ensured no casualty to own troops. Infrastructure development with improved efficiency in unventured geographical location ensuring timely induction of units.

LOGISTIC MANAGEMENT

- Staff Officer in Army HQ (Jun 2002 - Mar 2015) Equipment Management of Indian Army collation and analysis for Equipment Management and Policy. Advise general officer/senior executive.

- Achievements : Ensured optimum equipment availability with the units.

SECURITY AND OPERATIONAL LOGISTICS

- Adjutant Quarter Master General (Feb 2007 - May 2008) of an operationally active formation in J&K Ensured optimum allocation of limited logistic resources as per the fast changing dynamic situations for maximum operational output.

- Achievements : Formation achieved results well beyond the previous trends.



EDUCATION / CERTIFICATIONS / DIPLOMA

- IIM Lucknow Certificate Course in Business Management, 2019
- Lean 6 Sigma, Green belt
- Pursuing Supply Chain Management Pro
- Five Years Bachelors degree in Civil Engineering, 1982- 87, Govt Engineering College, Jabalpur
- Technical Staff Course from Institute of Armament Technology, Pune, 2002
- Transport Management Course from Army School of Mechanical Transport, Bangalore

SKILLS

- Project Management
- Multi Project Management and Coordination
- Operations Management
- Change Management
- System Integration



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Experience- 15 years
Age 36 years

SKILLS

- Leadership
- Training and Mentoring
- Content and Creative writing
- Effective Communication and soft skill
- Analytical and conflict management
- Understanding community & community development

ACHIEVEMENTS

- Awarded Commendation by Air Officer Commanding-in-Chief in 2017 for Professionalism
- Simultaneous handling of Administration and Operations effectively



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WG CDR P V DHANASREE

Goal oriented and passionate professional in Indian Air Force with 15 years of diverse cross functional experience in the field of Administration, Training & Development and Operations. Looking forward to utilize the acquired experience and positive attitude to learn and adapt a new environment.

AREA OF INTEREST

- Social Welfare programme like NGO/Corporate Social Responsibility
- Human Resource Management and Public Relations
- Corporate communication/Trainer
- Training and Academia
- Administration/facility management

CAREER HIGHLIGHTS

ADMINISTRATION

- As Head of Operational Department executed diverse role. Improved the facility management. Formulated and executed training and developmental programme for skill and professional enhancement.
- Job rotation and job enrichment of employees within different team and complete responsibility of shift management to achieve optimum manpower utilization and talent management.
- Handled full spectrum of HR functions of over 400 personnel. Responsible for the implementation of HR policies of organisation, process communication to employees, Performance review, counselling, promotion, handling disciplinary cases and redressing the grievances of personnel.
- As an Administrative Officer ensured effective resource management. Organised various socio-cultural events and open door session as an initiative drive for employee engagement and motivation.
- Handled the administration of Educational department, instrumental in grooming airmen appearing for higher exams, Presiding Officer of various interviewing panel and responsible for overall administration of Air Force school.
- As officer - in - charge of Air Force Wives Welfare Association addressed issues of women with amicable solution, implemented measures for their empowerment, handled grievances, planned and initiated campaigns as part of NGO.
- Handled the budgeting, procurement and distribution of training equipment and Aerospace Safety items worth 2 crore annually.

OPERATIONS

- Executed Network Centric Air Defence Operation and participated in Air Defence exercises, controlling the fighter aircraft in highly dense aerospace environment while giving utmost importance to Flight Safety.
- Closely worked as protocol officer with BEL and OEM team of Israel during the installation and Site Acceptance Test of operational sensor.
- Speaker of Air Force seminars and regular presenter of Air Defence briefing and debriefing to bring forth the real time operational scenario.

EDUCATION / CERTIFICATIONS / DIPLOMA

- Certificate Course in Business Management, IIM Lucknow
- Certification in 'Basic', 'Intermediate' and 'Advance' Administrative course from Air Force Administrative College, Coimbatore
- Certificate Course in Aerospace and Risk Management
- Certificate Course in Leadership Training and Behavioural Science
- Certificate Course in Human Factor Analysis Capsule Course
- B.A Functional English and Journalism, Kannur University, Kerala

Enthusiastic about - Harnessing the diverse factor for overall development of an organisation.



Experience- 13 years
Age 35 years

PAST EMPLOYERS

- ZenSar Technologies Ltd (Associate Consultant)
- Keysoft Solutions (Business Intelligence Developer)

SKILLS

- Operations Management
- Supply Chain Management
- Business Analytics
- Business Intelligence and Data warehousing
- HR and Talent Management
- Legal Compliance and Risk Management

ACHIEVEMENTS

- Bagged Team Appreciation from Uttarakhand CM for leading initial rescue operations during 2013 flash floods and for evacuation of 3000+ stranded pilgrims from inhospitable terrain
- Served in Parachute Regiment's Airborne Forces Battalion



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PRASAD B M G

PROFESSIONAL SUMMARY

OPERATIONS MANAGEMENT

- Initiated RFPs and managed procurement of defence equipments with an overlay of INR 250+ million to increase airborne combat efficiency
- Planned and forecasted provision of combat inventory for agile air delivery with reduced process timelines of 15%
- Spearheaded creation of database application for processing intelligence reports using GIS module for real time risk aversion

HR AND TEAM MANAGEMENT

- Led a team of 120+ diverse troops in insurgency and border areas and managed performance evaluation with attrition checks
- Designed training modules to impart specialised primary combat skills which enhanced combat efficiency in multi-dimensional threat environment
- Trained staff on automation software for resource management which reduced redundancy and routine clerical iteration time by 20%

BUSINESS INTELLIGENCE AND ANALYTICS

- Implemented scalable enterprise wide Business Intelligence solution with ETL to analyse Key Performance Indicators
- Conducted onsite application study for US client to identify metrics and synergized offshore team for 80% of Sales Metrics deliverables
- Designed Cubes for creation of dashboards and Balanced Score cards with triggers to enhance time sensitive decision making

LEGAL COMPLIANCE AND RISK MANAGEMENT

- Pioneered GIS based e-documentation process and enhanced regulatory compliance of 1310+ acres of Defence Land
- Assessed risks in 45 defence land encroachment cases and mitigated it by Interlocutory Appeals (IA) leading to six landmark judgments which saved INR 108 million

EDUCATION / CERTIFICATIONS / DIPLOMA

- Certificate Course in Business Management, IIM Lucknow
- P.G. Diploma in Finance Engineering, ICFAI - India University
- B.E., Electrical and Electronics Engg, UVCE - Bangalore University
- Business Analytics Specialization, University of Pennsylvania on Coursera
- Business Intelligence and Date warehousing Professional, KeySkill
- Supply Chain Management - Professional, Confederation of Indian Industries (CII)
- Lean Six Sigma - Green Belt



Experience- 13 years
Age 35 years

SKILLS

- Strong Analytical skills with comprehensive understanding of the client, process and requirements. Have consulted Business leaders of service delivery domain in workforce management and Process Planning.
- Strong planning & Consulting skills.
- Foresighted planning and implementation of automation and process mapping Skills. Excellent MS Excel knowledge.
- Possess strong Interpersonal, problem solving and negotiation skills.
- Rich exposure in various facets of personnel administration including Training and Development, Manpower Planning and Employee Motivation.

MAJOR RAJNEESH KUMAR SHARMA

WORK EXPERIENCE

- 07 years in Indian Army at varied terrains, Siachen Glacier, Jammu & Kashmir and Lucknow. Expertise in operations, client consulting, vendor & human resource management.
- 2 Years & 09 months with FIS India Ltd as Business Analyst for Forecasting, Workforce Management, Real Time Analysis, Process Analysis & Process Consulting including MIS and Automation.

FIDELITY INFORMATION SERVICES

Management Consulting & Training:

As in-house Business Analyst, carried out Management Consulting for business leaders with Trend Analysis, Forecasting, Capacity Planning, Workforce Management, Real Time Analysis, Process Analysis & mapping. Imparted training and in-process guidance to recruits.

Change Management: Manpower rationalisation & planning and consulted Process Managers during Recession.

INDIAN ARMY.

OPERATIONS

- Military Operations in Siachen Glacier to include crisis management, troops management, logistic & equipment planning in the face of enemy.
- Counter Insurgency Operations in Jammu & Kashmir with intense mountainous operations to include people management, crisis management, security planning.

CONSULTING

- Consulted the Leader of 5000 personals about security planning of all garrisons and devised perimeter security systems in Counter Insurgency environment.
- Consulted and planned the movement of vehicles, personals with equipment and military stores over a large turnaround distance through treacherous terrains encompassing 4 states of India.
- Consulted and devised automation projects for Indian Army leader for wide equipment range and depth.

TRAINING

Imparted Mountain Warfare training to troops in Siachen Glacier. Trained leaders in MIS.

HR MANAGEMENT

Governed matters of workforce of 1200 manpower planning, performance evaluation, appraisal, leave forecast, addressing personal grievance & handling other legal issues.

EDUCATION / CERTIFICATIONS / DIPLOMA

- General Management Programme, IIM Lucknow.
- Lean Six Sigma, GB, Pursuing BB.
- B-Tech Electronics, JNTU.
- BSc in Mathematics & Computers, University of Allahabad.
- MA in English Literature, CSJM University.
- Diploma in Information Tech, Manipal Academy of Higher Education.
- Diploma in Defence Management, Devi Ahilya Bai University, Indore.



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Experience - 21 years
Age - 48 years

SKILLS SET / STRENGTH

- HRM & Talent Acquisition
- Project Management
- Operations
- Administration
- Facilities management

AWARDS

- Awarded Central Army Commander Commendation Card in 2010 for delivering training infrastructure for trainee officers of Indian Army
- Awarded Western Army Commander Commendation Card in 2013 for effectively steering as Head IT services while working in Delhi



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RAJNISH KISHORE

PROFESSIONAL SUMMARY

HUMAN RESOURCES & ADMINISTRATION

- Planned career management and career progression to ensure timely promotions for qualified personnel resulting in highly motivated and high-performance result-oriented teams.
- Handled cross-functional requirements of combatants and non-combatants under command upto 400 personnel to include Physical, Mental & Spiritual Health, Safety & Security, Discipline including Corrective and Punitive Measures, Training, Quality of their Food, Habitat, Pay & Allowances and other growth prospects.
- Instrumental in a pilot project to convert one of the units of Indian Army into fully automated unit, making it paperless with entire administrative functions migrated to web based interface. Achieved 100% IT literacy comprising of personnel from diverse trades and education

ADMINISTRATION & FACILITIES MANAGEMENT

- Managed the Canteen Stores Depot with an average inventory of approx. INR 10 Cr.
- Carried out budget forecasting and expenditure for purchase of training equipment worth INR 100 Cr.
- Liaising with Govt. authorities.
- Managing all employee services viz., cafeteria, housekeeping, travel, hotel/guest house management, contracts
- Overseeing all administrative tasks like R&M of premises, procurement, various contracts & agreements
- Planning, Budgeting & Forecasting
- Formulation & implementation of SOP's with turnaround times to ensure efficient work flows.
- Managed 338 acre of land in Military College of Telecommunication, MHOW.
- Managed transport fleet of 200 vehicles
- Managing all aspects of facility management such as facility expansion, project management, workspace management, repairs and renovation of facilities, furniture & fixtures.
- Ensuring effective vendor selection and vendor management to provide the best of facilities at optimum cost within specified time lines

SECURITY OPERATIONS

- Administered and directed a highly leveraged function integrating physical and electronic security to ensure employee safety.
- Well verse in physical security management guarding a varied range of area including Corporate Office, Warehouses, Manufacturing Units.
- Administered and enforce security policies and procedures & conduct periodical reviews.
- Administered and enforced fire safety norms and conduct of disaster drills

EDUCATION / CERTIFICATIONS / DIPLOMA

- General Management course, IIM Lucknow, 2019
- Lean Six Sigma Green belt, 2019
- Pursuing PMP, 2019
- Disaster Management certification from Central Police Radio Training Institute (Delhi) 2014
- Electronic Warfare Course, 2007
- Transport Maintenance & Management Course, 1998
- Basic Communication Engineering & Management, 1995-96
- M Tech (Computer Science) from KSOU, Mysore
- B Tech (IT & Telecom) from JNU



RAMESH TIWARI

Experience- 30 years
Age - 57 years

SKILLS

- Human Resources Management
- Security
- Physical Training and Education
- Vendor Management
- Strategy and Governance

PROFESSIONAL SUMMARY

- 30+ Years of diversified experience in Defence Forces dealing with security related issues in varied environment, Training of various teams specially training of fresh boys from civil to convert into a fully prepared professional soldier, Administration, Vendor Management, Team and Manpower management
- Defence General Management Program from IIM Lucknow
- Lean Six Sigma

KEY CAREER HIGHLIGHTS

- Consummate leader with experience of planning and delivering various events/operations/projects at tactical, command of task-specific teams. Training, welfare, administration and law related issues of around 200 people. Management of stores and transport.
- Commanded and mentored men to deliver to the highest service levels during appointment with training establishment and conducted professional training of approximately 500 entrants, who excelled in all the courses with excellent results without any dropouts.
- Managed administration of India's one of the biggest health polyclinics under ECHS. The role involved:-
 - >>Account Management. Annual Budget of more than Rs 2 crore.
 - >>Hiring of medical as well as non- medical staff including specialists and medical officers and consequently looking after EPF, Salary Payment, Leave.
 - >>Supervision of medicine and supply.
 - >>Purchases and vendor management.
 - >>Complaints and grievances.
- Managed information System in one of the appointments which involved
 - >>Vendor management and procurement.
 - >>Implementation of Information and Communication technology projects
 - >>Cyber Security
- Management of education of personnel and civil school including numerous sports activities.
- Conceptualized part of construction plan of World Military Games Village at Hyderabad.
- Avid Reader
- Current Affairs, Defence Strategy, Economics, Geopolitics and international relations
- Physical Fitness-Running, Yoga
- Interested to work in the field of HR, Security, Motivation, Business Strategy- and Marketing fields in the same order of preference.

EDUCATION / CERTIFICATIONS / DIPLOMA

- Certificate course in business Mgmt, IIM Lucknow
- Lean Six Sigma, KPMG
- Junior Command Course



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in



GP CAPT R P SINGH, VSM

Experience- 34 years
Age - 56 years

SKILLS

- Life Cycle Management
- Contract management
- Strategic project planning
- Project management
- Negotiation
- Establishing Base Maintenance Facilities for aircraft
- Innovative solutions
- Leading diverse teams
- Accident investigation
- Maintenance Safety
- Quality Assurance

HONOURS AND AWARDS

- Vishist Seva Medal by President of India
- Commendation by Chief of Air Staff
- Commendation by Vice Chief of Air Staff
- Commendation by Chief Secretary, Aviation Research Centre (2005, 2007)



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EDUCATION / CERTIFICATIONS / DIPLOMA

- Established Base Maintenance Facilities (300 hrs. 900 hrs. 1800 hrs.) for servicing of aircrafts at Air Research Centre
- As Chief Engineering Officer of the largest transport aircraft base, used innovative idea to improve availability of number of aircrafts through self-help initiative
- Lead a techno-logistics team of over 1800 personnel and >56 aircraft along with support infrastructure
- Maintenance of aircraft support vehicle, ground support equipment, ILS, GCA, runway lighting, runway resurfacing, maintenance of crash fire tenders, and more than 400 common user vehicle
- Ensured induction of AWACS aircraft
- As Director-Engineering, Transport Aircraft, ensure availability of aircraft by concluding aircraft overhaul contracts, repair of aggregates contracts & procurement of new spares
- Planning best utilization of aircraft assets by predictive maintenance management concepts, efficient supply-chain management & innovative repair concepts
- Creation of operational resources by concluding contracts with foreign OEMs for return of serviceable components of aircraft undergoing overhaul with CAT 'D' components
- Retrieved large number of aircraft aggregates with 'reduce to produce' concept
- Saved INR 80 Cr worth of Forex of Govt. of India through innovative measures
- Aircraft base was awarded as 'Best in Maintenance Group' among all units in Central Air Command of IAF, and won Inter command Landline Competition in complete IAF

EDUCATION / CERTIFICATIONS / DIPLOMA

- BE (Mech) | Sep 1985 | BIT Mesra, Ranchi
- Aeronautical engineering | Aug 1987 | Air Force Technical College
- MBA (HRM) | Jul 2010 | Nagpur university
- Certificate Course in Business Mgmt. | 21 Jun 2019 | IIM Lucknow
- Basic Aircraft Maintenance Engineers License (Heavy Aircraft & Jet Engines) || DGCA
- CAT 'A' Flight Engineer on IL-76, Airtesting of Aircraft (1500+ hrs. of flying experience)
- Negotiation Skills - Certificate Course || IIM Indore
- ISO 9000:2015 Certificate Course, Quality Management System & Audit || National Academy of Defence Production
- ISO 9000:50001 Certificate Course, Energy Management System & Audit
- Flight & Maintenance Safety Course || Institute of Flight Safety, New Delhi
- Ground Power Maintenance Course || HAL, Lucknow
- POL Quality Control Course || Indian Institute of Petroleum Management, Gurugram



SACHIN RANE

Experience - 22 years
Age - 43 years

SKILLS

- Strategic Planning & Business Development
- Operations
- Project Management

PROFESSIONAL SUMMARY

STRATEGIC PLANNING / BUSINESS DEVELOPMENT / OPERATIONS

- Formulated Perspective Plans 2012-2027 (Capability Building- Capital acquisitions and Infrastructure Plans) for entire Western Naval Command (WNC), comprising Gujarat, Maharashtra, Goa and Karnataka Naval Areas respectively.
- Formulated Doctrines and Concepts of modern day warfare and revised relevant Books of References which are being used pan Navy for the same.
- Presented WNC Perspective Plans overview to Hon Raksha Mantri, Parliamentary Committee on Defence, Governor and Chief Minister of Maharashtra State and high level delegations.
- Formulated and executed joint-operational plans with Maharashtra State Authorities towards Coastal Defence of Maharashtra Coast.
- Planned and conducted Operational Level War Games and simulated exercises Intra- Navy and with foreign navies.
- Prepared Budgetary Estimates and handled Budgetary Heads under Operations, Plans and Infrastructure upto 2500 Crores for Western Naval Command.

PROJECT MANAGEMENT

- Spearheaded Project team comprising 8 officers and 185 sailors, to plan and provide operational, technical, maintenance and logistics support facilities to over 200 ships, aircrafts and 2000 odd uniformed and civilian personnel, deployed in Gujarat.
- Undertook planning of Infrastructure Projects for expansion of Gujarat Naval Area and formulated Master Land Utilisation Plan for upcoming naval facilities in Gujarat.
- Successfully negotiated and acquired Real Estates and more than 500 acres of land, separately from Maharashtra and Gujarat State Governments, for Ministry of Defence

EDUCATION / CERTIFICATIONS / DIPLOMA

- Masters in Defence & Strategic Studies, Defence Services Staff College. Madras University
- Bachelor of Science (Special), Goa University
- Certificate Course in Business Management, IIM Lucknow
- Certification Course in Project Management (In Progress - Aug 2019) XLRI, Jamshedpur
- Course on Leadership and Behavioural Studies at Centre for Ethics, Leadership and Behavioural Studies, Kochi.
- Course on Nuclear, Biological, Chemical Warfare, Damage Control and Fire Fighting at NBCD School, Lonavala.
- Course on Logistics Supply, Accounting, and Budgeting at Logistics Base, INS Hamla, Mumbai



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SANDEEP SHARMA

Experience - 12 years
Age - 35 years

SKILLS

- Operational Planning
- Budgeting
- P&L Management
- Cost Management
- Training Development
- Recruitment Selection
- Inventory Management
- Safety & Vigilance
- HR, Legal Compliance

WORK EXPERIENCE

12 years in Indian Navy on-board front-line Naval Submarines and at Submarine Headquarter. Expertise in operations, project management and human resource management.

PROFESSIONAL SUMMARY

OPERATIONS MANAGEMENT / PROJECT MANAGEMENT

- As team leader Led diverse team of 300 personnel & managed budget worth INR 10 Million towards Commissioning Ceremony of INS Kalvari, at Mumbai with Hon'ble Prime minister Shri Narendra Modi as Chief Guest
- Conducted first habitability enhancement Six-Sigma Project on submarine at Naval Dockyard Mumbai managed budget INR 10 Million; created benchmark for habitability standards for submarines
- Headed Communication Operations for installation and maintenance of Communication and Electronic Warfare equipment's worth INR 15 Million
- Led 05-member international team towards fitment of new & modernized periscope worth INR 5 Million

HUMAN RESOURCE MANAGEMENT

- Governed matters of workforce ranging 400-600 viz manpower planning, performance evaluation, promotion, appraisal, leave forecast, pay, addressing personal grievance & handling other legal issues
- Implemented effective grievance handling mechanisms at highly stressful working condition on-board Submarines resulting in enhanced productivity and discipline

LOSS PREVENTION MANAGEMENT

- Played a vital role in the formulation of standard operating procedures and contingency plans
- Augmented security facilities through construction of additional security posts, streamlining communication procedures and 24*7 monitoring through CCTV cameras

ACHIEVEMENTS

- Recognized as the youngest officer to be appointed as second-in-command & Heads of Department of an operational Submarine
- Achieved Long Service Meritorious Medal
- Received prestigious Dolphin badge for qualifying Submarine Board
- Selected as ADC to Flag Officer Submarines

EDUCATION / CERTIFICATIONS / DIPLOMA

- Business Management, IIM Lucknow(2019)
- Lean Six Sigma GB, KPMG (2019)
- MSC in Telecom and Electronic Warfare, Cochin University(2013-14)
- Basic Submarine Course, (2009)
- B-Tech Electrical, Punjab Technical University(2002-06)



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Experience - 22 years
Age - 43 years

SKILLS

- Strategic Planning
- Leadership & Cross Functional Teaming
- Operations Management
- Emergency Response & Crisis Management
- Program Management
- Logistics & Supply Chain Mgmt
- HRM & Talent Acquisition

ACCOMPLISHMENTS

- Awarded 'General Officer Commanding in Chief Commendation' for Distinguished Service (2006)
- Unit under his command awarded General Officer Commanding in Chief Citation' for being Best Outfit (2013)
- Part of Indian Army Team visiting USA for Strategic Exchange, which included interactions at Pentagon, Ministry of External Affairs, Department of Defence and National Defence University (2016)
- Selected and qualified on 'Defence Services Staff Course' for senior level management and 'Higher Defence Management Course' for higher leadership roles, through an extremely deep competitive selection process



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COLONEL SHARIQUE AHMAD KHAN

PROFESSIONAL SUMMARY

A seasoned, skilled and multi-faceted professional, with 20 plus years of experience in the Indian Army; possessing a comprehensive and strategic understanding of Operations, HRM and Organizational Change, to device and implement operational strategies while improving internal processes and procedures, within demanding environment, project deadlines and budgets. Likes to work with team based management style, coupled with zeal to drive visions into reality.

OPERATIONS MANAGEMENT

- Independent advisor to the head of establishment on Inter Organizational Operational Issues.
- Responsible for planning & coordinating Multi National Operations & Training with Friendly Foreign Countries.
- Handled Humanitarian Assistance & Disaster Relief Operations in 11 States and 04 Union Territories, thereby meticulously saving innumerable lives and millions of state exchequer.
- Led and managed all 'Womb to Tomb' activities of multiple task oriented teams ranging from 50 to 1500 work force drawn from varied social, cultural and linguistic backgrounds, in all kinds of adverse and challenging conditions.
- Directly responsible for all Operations in a sector covering 5000 square kilometers.
- Responsible for management of real estate in 5 states of North Eastern India. Organized Joint Survey and reclaimed thousands of acres of land from the encroachers.
- Responsible for operation & maintenance of equipment worth more than INR 500 Cr. Ensured 98 % equipment serviceability at all times.

LOGISTICS & SUPPLY CHAIN MANAGEMENT

- Responsible for logistics and management of supplies to the bulk of army deployed on North Eastern borders.
- Responsible for contract management of supplies and infrastructure projects, negotiated and saved nearly INR 20 Cr plus of the state exchequer.
- Directly responsible for collection, holding, maintenance, distribution and last mile delivery of inventory worth more than INR 500 Cr.

PROGRAM/PROJECT MANAGEMENT

- Coordinated and executed security infrastructure development program worth INR 232 Cr in a record time frame of thirteen months, thereby achieving 70% time reduction and 25 % cost reduction.
- Part of the core team in organizing the landmark BIMSTEC Military Exercise and Chiefs' Conclave 2018, thereby increasing the diplomatic outreach of the country.
- Responsible for planning & execution of infrastructure work in 3 states. Handled more than INR 500 Cr per year. With meticulous planning and strict time lines, saved 15% of total cost of the projects every year.
- Oversaw infrastructure construction activities worth INR150 Cr as Chairman of Project Management Group.

HUMAN RESOURCE MANAGEMENT

- Directly responsible for all aspects of HR Management of a culturally & ethnically diverse work force of 1000 plus personnel.
- Chairman of three boards responsible for selection & talent acquisition of 400 soldiers out of more than 50,000 candidates each.
- Training & development of raw work force of more than 1000 into operationally fit and trained soldiers.
- Critical performance evaluation of more than 100 mid level managers & leaders and 5000 junior level managers.
- Written and submitted papers on Stress Management and Enterprise Resource Planning in the Indian Army.
- Completed and submitted a project on Skill Development in the Indian Army.

EDUCATION / CERTIFICATIONS / DIPLOMA

- Certificate Course in Business Management, IIM Lucknow
- Certificate Course in Strategic Management, XLRI Jamshedpur
- Master of Management Studies, Osmania University
- Higher Defence Management Course, College of Defence Management, Secunderabad
- Advanced Course in Management, All India Management Association
- Master of Science (Defence and Strategic Studies), Madras University
- Master of Science (Weapons Technology), Pune University
- Certificate Course in Supply Chain Management, Rutgers University
- Lean Six Sigma Green Belt, KPMG
- Trained on PMBOK-6



Experience - 32 years
Age - 56 years

SKILLS

- Atmospheric Sciences (Meteorology)
- Training
- HRM and Administration



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SHASHANK MISRA

PROFESSIONAL SUMMARY

ATMOSPHERIC SCIENCES

- 32 Years experience in field of Meteorology at 12 Locations to support safe Flying Operations in IAF.
- Worked in Joint services organization (with Army and Navy). Responsible for inputs from Remote sensing for major operations.
- Remained a part of long and short term forecast for operational weather forecasting.

TRAINING

- As instructor, responsible for training 400 officers and Airmen in field of operational weather Prediction.
- Was part of Acquisition, Maintenance and training on Laser Ceilometer. Visited Finland for Pre-dispatch Inspection at M/S Vaisala as representative of IAF.
- Have Submitted 8 research papers while undergoing Mphil and other professional courses. Presently ,Guide for 4 MPhil Students as per University Norms.

HRM AND ADMINISTRATION

- As section commander, responsible for task allocation, performance review, morale and training for 500 Airmen and 20 Officers.
- As Chief Administrative Officer, had HR and Administrative Exposure to set up base, collaborate and work at UN Mission Congo (Bukavu) with Indian Peace keeping Contingent of 300 people
- Worked as a Security and counter Intelligence Officer at base in Punjab during Militancy in the area for 3 years. Was responsible for maintenance of Morale, discipline and alertness of about 300 DSC and IAF troops in Adverse conditions.
- Capability to lead cross- functional and multicultural teams.

EDUCATION / CERTIFICATIONS / DIPLOMA

- Certificate course in Business Management, IIML 2019
- Obtained Instructor grading to train Meteorological Officers in IAF.
- Obtained Highest category (CAT "AYE") in Meteorology.
- Undergone Doppler Weather Radar Course at India Meteorological Department, Kolkata which is a latest aid in predicting intensity of weather.
- Obtained "Distinction" in Remote Sensing course at Indian Institute Of Remote sensing (NRSA)
- Exceptional grading in SERC School on Numeric Weather Prediction at IIT Delhi. A Field of research used in Qualitative weather forecasting.
- M.Sc. (Physics) 1st Division Kanpur University
- M.Phil (Meteorology) 1st Division Bharathiar University



SHIVANGI

Experience - 10 years
Age - 30 years

SKILLS

- Operations Management
- Project Management
- Analytical Decision Making
- Leadership
- HR Management
- Skill Development
- Event Management
- Strategic Planning
- Contract Negotiation

ACHIEVEMENTS

- Commendation by Air Officer Commanding-in-Chief, HQ Central Air Command, Indian Air Force for exceptional professional performance and devotion to duty.
- Held the position of Women Trainee Captain during ab-initio technical training at Air Force Technical College, Bangalore.
- Best in Sports trophy at Air Force Technical College.
- Ranked with Instructor Grading in Specialisation Course at Pune.



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A technically competent and goal oriented professional with 10 years of diverse cross-functional experience in the field of Operations, Project Management, Leadership, Team Building, Human Resource and Techno-Logistics Management in the Indian Air Force.

PROFESSIONAL SUMMARY

PROJECT MANAGEMENT

- Successfully handled installation, acceptance and implementation of 1094 Cr mega project MAFI (Modernisation of Airfield Infrastructure) in close liaison with TATA Power SED at two locations, operating both civil as well as military aircrafts.
- Accomplished integration of Software driven Radio sets and interfaces for smooth and efficient Ground to Air communication at two Air Force bases.
- Instilled and directed technical teams in demanding conditions towards successful maintenance of Airfield Electrical and Communication Systems & Radio Navigational Aids.
- Effectively coordinated with agencies like TATA Power SED, BEL, HAL & Cummins with respect to warranty and AMC execution.

OPERATIONS MANAGEMENT

- Proficiently led cross-functional teams in critical planning, problem solving, field testing, evaluation and acceptance of state of art equipment.
- Undertook multiple mission-critical roles safely through forecasting, budgeting, risk management, contingency planning and effective communication.
- As a team leader, guided a team of 100+ personnel for planning and execution of preventive and breakdown maintenance of state of art Radars, Navigational aids and Communication equipment.
- Conceptualized and supervised execution of several small and medium sized infrastructure and technical projects in coordination with dealers and internal teams, including renovation and construction of new buildings

ADMINISTRATION & HUMAN RESOURCE MANAGEMENT

- Successfully conducted training, seminars and workshops for continuous growth in professional and interpersonal skills to enhance goal orientation and collaboration at work place.
- Executed hospitality management as in charge of Officers' Mess at a prominent air base for close to two years. In the same capacity, facilitated visits of key civil and military VIPs/VVIPs by organising formal banquets and social functions of befitting order and grandeur.
- Undertook manpower planning, recruitment, training, performance counselling, appraisal, grievance handling and ensuring discipline for a large sized force.

EDUCATION / CERTIFICATIONS / DIPLOMA

- Certificate Course in Business Management, IIM Lucknow
- Specialisation Course in MAFI (Modernisation of Airfield Infrastructure), TATA Power (SED), Mumbai
- Specialisation Course in Airfield Electrical and Communication Systems & Radio Navigational Aids, Pune
- PG Diploma in Aeronautical Engineering, VTU Belgaum
- B. Tech Electronics & Communication, UPTU, Lucknow



SHRI HARI VIJAYAN

Experience - 22 years
Age - 44 years

SKILLS

- Change Management
- Project Management
- System Integration
- Operations
- Training and Inspection
- Leadership
- Stakeholder Management
- Risk Management
- Vendor Management

PROFESSIONAL SUMMARY

PROJECT MANAGEMENT

- Strategic planning and co-ordination of design for electrical and complex weapon system in a Rs. 7600 crore Fixed contract program.
- Undertaken setting up Maintenance Repair and Overhaul facility for state of the art weapon system worth Rs. 300 crore in a 2 year time frame.

SYSTEM INTEGRATION

- Steered the design, contract, installation and successful trials of the Communication and Combat Management Suite onboard frontline warship
- Led niche team of domain experts to undertake system integration of automated Power Management system, reducing cost by Rs.30 Lakhs

CHANGE MANAGEMENT

- Standardized emergency procedures and improvised process for efficient and optimal equipment exploitation aiding new policy implementation.
- Transformed High end RF lab towards aiding maintenance and performance monitoring of complex weapon and sensor equipment.

OPERATIONS

- Applied production optimization, obsolescence management and contingency planning techniques to enhance operational productivity and reduce turnaround time of power generation and control systems by 25%
- Institutionalised processes by indigenisation of key assets thereby enhancing operational efficiency and extended life of assets worth Rs. 230 Crore.

TRAINING AND INSPECTION

- As member of work up team conducted training modules for over 2000 national and international naval personnel, to improve operational effectiveness and platform safety
- Generated Standard Operating Procedures to ensure optimal equipment utilisation

EDUCATION / CERTIFICATIONS / DIPLOMA

- MBA, IIT Delhi, Department of Management Studies
- PGDMS, Jamnalal Bajaj Institute of Management Studies, Mumbai
- BTech (Electrical Engineering), Naval College of Engineering, Lonavala
- Certificate course in General Business Management, IIM Lucknow (Pursuing- Expected date of completion June 19)
- Pursuing PMP certification
- Lean Six Sigma Green Belt, KPMG



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SURG CDR (DR) SUCHARITA KHUNTIA



Experience- 16 years
Age 39 years

SKILLS

- Healthcare/Hospital Management
- Budgeting & Fiscal Management
- Trained in MS Excel/Operations Research
- Operations and Strategic Management
- Human Resource Management
- Efficient in handling Emergencies
- Medical store/Supply Chain Management
- Project Management
- Communication

PROFESSIONAL SUMMARY

HOSPITAL MANAGEMENT

Leadership accountability to manage the operations for a hospital, yielded a complete overhaul for old practices and rolled out latest standards as per global guidelines with an aim to deliver finest healthcare to dependent clientele

MEDICAL STORE MANAGEMENT

- Successfully led the entire pharmaceutical operations for a Multi -Speciality (300 bed) hospital
- Independently planned and spearheaded a very crucial and critical task of procurement of medicines and equipment in addition to managing the complete supply chain network costing approximately INR 15 crores for a dependency of approximately 3 lakh patients.

CONTRACTS AND VENDOR MANAGEMENT

Negotiated, Formulated Price Agreements and facilitated vendor registration for High Turnover items amounting to INR 22 crores .

HUMAN RESOURCE MANAGEMENT

- Maintained excellent standards of medical care and displayed leadership to ensure an appropriately skilled medical and paramedical workforce
- Independently directed the talent acquisition, Performance appraisals, training on all administrative and medical drills with emphasis on patient safety .

QUALITY CONTROL

- Headed the department of NABH for a multispeciality hospital (National Accreditation Board for Hospitals and Health care Providers) for implementation, renewal and continued monitoring of quality standards.
- Medical advisor, ensuring that correct clinical judgement and knowledge of policies are applied to medical decisions and adjudication of issues involving service authorization requests, claims, and settling disputes.

CLINICAL PRACTICE

Independently Led the medical services at multiple sites and ensured risk mitigation for smooth operations. Facilitated the best possible healthcare delivery to the inland locations as well as inhospitable terrains with limited resources. Handled medical emergencies in an exemplary manner.

EDUCATION / CERTIFICATIONS / DIPLOMA

- MBBS, Pune University
- Certificate Course in Business Management, IIM Lucknow(Pursuing)
- Diploma in Family Medicine, CMC Vellore(Pursuing)
- Post Graduate Diploma in Hospital Management/healthcare management, Symbiosis (Pursuing)
- Certificate in hospital infection control and patient Safety(Pursuing)
- Lean Six Sigma (green belt), KPMG
- Certificate Course on NABH Accreditation Standards for Hospitals, Medvarsity



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Experience - 05 years
Age - 30 years

SKILLS

- Project Planning and Project Management
- Contract Management
- Facilities/ Operations Management
- General Administration
- Logistics Management
- HRManagement and Skill Development

HONOURS AND AWARDS

- Awarded 'General Officer Commanding in Chief Commendation' for Distinguished Service (2013)
- Gold Medallist in Rowing (2014) Awarded first prize for Research Paper Presentation on
- Architectural Conservation held by India Today (National level) (2010)



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SUNIETI BHANDARI

PROFESSIONAL SUMMARY

PROJECT PLANNING AND PROJECT MANAGEMENT

- Successful planning and projection of construction projects to augment Naval Infrastructure worth more than INR 100 Lacs.
- Planned and executed maintenance works for upkeep of existing military assets with an approximate annual budget of INR 285 Lacs.
- Management of annual budgets and execution of procurement of spares for vehicular fleet and equipment of approximately INR 18 Lacs.
- Designing of layout plans including site plans for various design projects such as Living Quarters, Sports Complexes, Schools, War Memorial and Border Patrol Meeting Huts.
- Surveying, recording and acquiring approximately 2000 acres of land for re-classification.

HUMAN RESOURCE AND SKILL DEVELOPMENT

- Organisation, administration and discipline of the establishment for a compliment of 892 executives in High Altitude Field area.
- Mentoring of newly commissioned officers and training of newly appointed recruits along with conduct of regular cadres and examinations for tradesmen. Also successfully conducted two annual Combat Engineer Training Camps during the said period.
- Responsible for conduct of various skills learning courses for differently abled children at School for Differently Abled Children.
- Analyse internal processes and recommend and implement procedural or policy changes to improve existing policies.
- Performance evaluation, handling of legal issues and providing current and prospective employees with career planning design and opportunities for promotion and benefits.

ADMINISTRATION

- Responsible for organisation, administration and discipline of the establishment for a compliment of 892 executives in High Altitude Field area.
- Maintenance and regular training of relief columns and equipment. Also responsible for conduct of various aid to civil authorities during times of distress.
- Held position of Officer-in-Charge of 'School for Differently Abled Children' and managed all Fiscal Transactions, Annual Budget, Recruitment and Training of Teaching and Support Staff along with assisting in imparting Skills Training to differently abled children.
- Monitor the facility to ensure that it remains safe, secure, and well-maintained.

LOGISTICS MANAGEMENT

- Responsible for distribution, maintenance, repair and utilization of all vehicle fleet in High Altitude Filed Area.
- Perform periodical inspections to ensure compliance with rules, standards, or regulations and for evidence of abuse, damage, or mechanical malfunction.
- Responsible for demand, collection, provision and storage of rations, supplies and stores, clothing, fuel, ammunition and equipment for the troops and the establishment.
- Relocation of a compliment of 842 executives (officers, junior commissioned officers and soldiers) and supporting stores/equipment.

EDUCATION / CERTIFICATIONS / DIPLOMA

- Bachelor of Architecture, Uttarakhand Technical University
- Post Graduate Diploma in Defence Management & Strategic Studies, University of Madras
- Post Graduate Diploma in Combat, University of Pune
- Certificate in Business Management, IIM Lucknow



Experience- 13 years
Age 38 years

SKILLS

- HR Management & Training
- Operations & Planning
- MRO & Logistics Management
- Project Leadership

ACHIEVEMENTS

- Spearheaded the Disaster Management Operations for Seven Districts of Eastern Bihar and Five Districts of North Bengal including conceptualizing and implementing the standard procedures for the same
- Leveraging specialised knowledge and skill in camouflage and concealment of assets' through successful implementation of project for Strategic assets worth more than 1000 crores in a limited time frame of 6 to 8 months
- Paper and Project presentation on Camouflage of strategic assets



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SWAPNIL S KHALKAR

PROFESSIONAL SUMMARY

HR MANAGEMENT AND TRAINING

- Administered an establishment of 800+ in aspects with HR policy formulation & execution, career mapping, talent management, strategic leadership development, team structuring, performance appraisals, compliance and conflict resolution
- Trained and mentored mid to large teams- Evaluated and Reviewed team performance and set objective KPIs for improved efficiency
- Led the team of 300+ to a high altitude (14000 ft) location successfully with codified security protocols/arrangements
- Conducted organisational skills gap analysis and individualised development plans for all positions
- Established effective counseling/grievance handling mechanism facilitating in integrating employee needs with the organizational needs

OPERATIONS MANAGEMENT AND PLANNING

- Conceptualised and monitored projects of asset development worth 22 Crores in difficult terrain under resource and time constraints
- Planned and conducted multi contract procurements & asset development of two training facilities worth 10 Cr & 2 Cr+
- Established Army Skill Training Centre under Pradhan Mantri Kaushal Vikas Yojana benefitting 4000+ individuals
- Administered annual procurement budget and territory which included state-of-art laboratories, Heavy Machinery and Plant, and administrative small units in support

LOGISTICS AND MRO

- Led integrated operations of a MRO comprising of 250+ skilled technicians under dynamic environment
- Transformed repair capabilities by optimization of resources thus achieving 99% client satisfaction
- Optimized schedules for induction of all military equipment of the unit with due diligence on maintenance, logistics & time constraints
- Formulated judicious resource allocation and planning mechanism for movement of equipment, manning of trans shipment points and coordination of induction schedules

TALENT MANAGEMENT AND ACQUISITION

- Implemented transparent, task oriented and merit based selection of teams for varying requirements and specialized tasks.
- Formulated and conducted programs addressing Team Building, Leadership, Inter-personal Conflict Management techniques for enhancing employee productivity and achieving organizations goal.
- Ensured judicious resource allocation through foresight and planning resulting in successful completion of tasks in a time bound manner.
- Planned and implemented internal postings of key appointments as per their skill set based on task, administrative requirements and laid down selection criteria.

EDUCATION / CERTIFICATIONS / DIPLOMA

- Pursuing Certificate Course in Business Management from IIM Lucknow
- PGDHRM from Symbiosis Centre for Distance Learning(SCDL), Pune in 2017 with First Division
- BE (Petroleum) from MIT Engineering College, University of Pune, Pune in 2004 with First Division
- Lean Six Sigma (Green Belt), KPMG



Experience - 12 years
Age - 34 years

SKILLS

- Logistics Supply Chain Management
- Vendor and Contract Management
- Human Resource Management
- Hospitality and Facilities Management



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LT CDR VIDYASAGAR MEHTA

PROFESSIONAL SUMMARY

LOGISTICS AND SUPPLY CHAIN MANAGEMENT

- Experience in handling Planning & Procurement and Delivery of Spares to Warships in Foreign ports, whilst serving in Material Organisation, Mumbai and Onboard Warship.
- Experience of varied functions of Logistics Department which includes Payment, Disbursement, Victualling, Clothing and Planning & Procurement of Inventory.

VENDOR AND CONTRACT MANAGEMENT

- Gained experience, whilst serving in Naval Headquarters as Deputy Project Manager of Financial Information System (SAP Based Software). Achieved annual savings through diligent bench-marking, prepared Priority Procurement
- Plan, streamlined utilization & accounting of Funds, monitored Procurement process, Vendor management at Material Organisation, Mumbai.

HUMAN RESOURCE MANAGEMENT

- Excelled in the field of Man Management, Interpersonal Relationship and have acquired Knowledge & Proficiency in the Human Resource Department.
- Logistics Manpower Planning and Coord Officer at Naval Headquarters, New Delhi.

HOSPITALITY AND FACILITIES MANAGEMENT

- Eminence in the Administration & Functioning of various Officer's Mess of Indian Navy including Transit Houses and served as Management Trainee in the Corporate sector prior to joining Indian Navy.
- Experience in managing Land Affairs, Infrastructure, Managing & Coordination of Transport requirement at various levels.

EDUCATION / CERTIFICATIONS / DIPLOMA

- Bsc (Hospitality and Hotel Administration), NCHMCT & IGNOU.
- PGDILSCM (Post Graduate Diploma in International Logistics & Supply Chain Management) Symbiosis Institute of Management Studies, Pune.
- MBA (HR), National Institute of Business Management, Chennai.
- PGDM (MKT), Institute of Management Technology, Ghaziabad.
- MBA (LOGISTICS), Goa University.
- Certificate Course in Business Management, IIM Lucknow.
- Management Development Programme on Financial Decision making using Excel, National Institute of Financial Management, Faridabad.
- Lean Six Sigma Green Belt, KPMG.
- E-Ticketing Certificate course, CDA New Delhi.

DGMP PAST RECRUITERS

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 Deloitte.	 INDIRA GANDHI GROUP OF INSTITUTIONS	 GAR	 L&T Power
 go	 HESTER	 Jio	 amazon

and many more...



HAPPY MOMENTS

GUIDE TO FINAL PLACEMENTS FOR MDP - 19 BATCH



PRE-PLACEMENT CONNECTION WITH COMPANIES

The Pre-Placement connections help companies and students interact with each other. The representatives of companies' share the profile of their company, key aspects of business, work environment and opportunities available to the students. The profile of the all the candidates of MDP-19 batch is shared with the companies. This process will start in the month of Apr 19.



APPLICATIONS AND SHORTLISTS

In response to job descriptions floated by companies, interested students apply through the Placement office. A detailed resume is submitted by the students as part of the application process. On the basis of student applications, companies are required to send shortlists to the Placement office prior to their final placement interviews.



PLACEMENT INTERVIEWS

The final placement process is expected to be conducted over a period of time from **10 May 2019 to 18 Jun 2019**. Companies can interview the students they have shortlisted on the date agreed upon by the Placement office and the company. The final placement interview gives the company and the student an opportunity to discuss the role in detail and make the right choice. The companies are allowed to meet students prior to their allotted final interview date and carry out preliminary assessments.



OFFERS AND ACCEPTANCE

The company can make an offer to the student after the final interview. For an offer to be valid, it should include details of role, location, remuneration, and other relevant terms and conditions required by the candidate to make a decision. The offer is communicated by the company to the Placement office, which in turn communicates it to the selected student. The acceptance of an offer is governed by placement rules of the MDP.





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